Santa Cruz County’s Public Defense Contracts
How Complex Contracts Misled County Leaders

Summary
When a county does not track contractor performance, and the contractor is a highly skilled professional negotiator, costs rise.

The 2018–2019 Santa Cruz County Grand Jury investigated why the cost of the County’s public defense contracts has risen more than the rate of inflation over the past 20 years. The Grand Jury considered whether caseloads, numbers of felony jury trials, and minimum staffing requirements explain the increase. The Grand Jury also investigated how well the County’s leaders understand the contracts, whether the contracts follow the County’s contract rules, how the County administers the contracts, and how perceptions about the County’s public defense system may influence decisions.

The Grand Jury found that the County pays the public defense contractors large separate overhead subsidies that County leaders tend to overlook and that the County has not appreciated the expense of the contracts in the long term. Because the County does not track the case assignment data it collects, the County has not noticed that the main contractor’s compensation has risen on average 4.12% per year for 20 years while total case assignments for the same period have fallen on average 1.09% per year.

The Grand Jury recommends that the County revise its contract rules to include specific new requirements and prohibitions, adjust the way it processes and administers contracted services, and change the words it uses to describe public defense services.

The Grand Jury did not investigate the County’s public defense contractors. Nothing in this report is intended as criticism of any public defense contractor.
Background

Public Defender, Public Defense Contractor, or Unit 59? A Note on Word Choice

Some people in Santa Cruz County government will be surprised to learn that Lawrence P. Biggam is not, and has never been, the County’s Public Defender. The Public Defender is a person elected or appointed to an office of public defender. An office of public defender exists only if a county’s board of supervisors establishes it. Instead of establishing an office of public defender, a county may contract with attorneys in private practice to provide the services that the public defender would otherwise provide.[1] Santa Cruz is such a county.

When County documents refer to the “Public Defender,” the documents frequently mean County Budget Unit 59, which is titled “Public Defender” (Unit 59).[2] Unit 59 is an accounting category. Unit 59 only exists on paper. Unit 59 has no employees.[3] Unit 59 is just a category the County uses to identify the money it spends to provide legal services to the “indigent” (that is, anyone who cannot afford an attorney) when the government threatens to take away their freedom.

The County normally refers to these services as “Public Defender” services.[4] The professional literature, however, refers to these services as “public defense services.”[5][6][7][8][9][10] This report will also use the term “public defense services” and will refer to the attorneys who provide these services as “public defense attorneys” or, if they are under contract to provide these services, “public defense contractors.”

The County’s Public Defense Services

In fiscal year 2018–19 (FY2019), Unit 59’s budget represented 1.9% of total County budgeted expenses.[14] The recommended FY2020 Budget for Unit 59 (Figure 1) is down slightly.

Figure 1: 2019–20 Recommended Expenditures

Source: Interactive Budget Tool[12]
Unit 59’s major function is to pay private attorneys to represent those persons whom a public defender would represent if the County had a public defender. The County Administrative Office assigns responsibility for Unit 59 to one Assistant County Administrative Officer and one Analyst. Personnel in the County Administrative Office are trained in public administration, but otherwise have no education, training, or experience in providing public defense services.  

Unit 59 also pays for the non-attorney services and costs necessary to provide a defense. An attorney on County Counsel’s staff reviews and approves payment for all non-attorney services and costs.

The Public Defense Attorneys

The Main Public Defense Contractor

Mr. Biggam, the founder of Biggam, Christensen and Minsloff (BCM), has contracted to provide public defense services to the County since 1975. For the past 44 years, Santa Cruz County courts have appointed BCM as defense counsel unless to do so would conflict with the interests of one of BCM’s existing clients.

Who is the main public defense contractor? As this report will discuss, the identity of the main public defense contractor is ambiguous. The contract did not mention BCM by name until 2018. The contract does not even contain a pronoun to suggest whether the contractor is a “he” or an “it.” The Auditor-Controller identifies the contractor as Lawrence Biggam in the Budget and on the Continuing Agreements List (CAL). Past Grand Jury reports, memoranda from the County Administrative Officer (CAO) to the Board of Supervisors (Board), and even Mr. Biggam himself, have identified BCM as the contractor. The Grand Jury has not made a finding as to which interpretation is correct. This report will refer to the contractor as Mr. Biggam.

The Alternative Public Defense Contractors

When BCM has a conflict, the court will appoint another law firm (Conflicts Firm) as alternative public defense counsel. The County’s records indicate that the County has always retained two firms to provide alternative public defense counsel, allocating the conflicts cases between them. Page & Dudley (Page) has provided alternative public defense services since 1979. Wallraff & Associates (Wallraff) has provided alternative public defense services since 1989. In fiscal years 1977 and 1978, Fox & Popin (Fox) and Caspe & Germain (Caspe) served as alternative public defense contractors.

The Fourth-Party Criminal Defense Conflicts Program (CDCP)

If BCM and both Conflicts Firms have a conflict, the judge will appoint an attorney in private practice to take the case. Such an attorney is sometimes referred to as “fourth party counsel.” There was no formal procedure for selecting fourth party counsel until December 2014, when the County created the CDCP. County Counsel administers the
CDCP panel, which includes approximately 26 independent attorneys and law firms. The CDCP administrator is often able to identify an attorney who is available to appear before the Court for appointment on the same day as requested.

**Criminal Justice Developments Affecting Santa Cruz County**

**Juvenile Offender Diversion**

Almost two-thirds of young people who come in contact with law enforcement in Santa Cruz County are now diverted from the formal juvenile justice system and connected to education, counseling, and mental health services. In the 1990s, Santa Cruz County held more than 65 young people in a 42-bed facility. In June 2018, only 18 young people were in custody at Santa Cruz County Juvenile Hall. Fewer young people in the formal juvenile justice system reduces the need for public defense services.

**Proposition 47**

In 2014, Proposition 47 reclassified several categories of felonies as misdemeanors. The consequences of a misdemeanor conviction are less serious for offenders than the consequences of a felony. Misdemeanor defense is less demanding than felony defense, reducing the need for public defense resources. Proposition 47 has some retroactive features that temporarily increase the need for post-conviction legal assistance.

**Proposition 64**

In 2016, Proposition 64 decriminalized possession of marijuana for personal use by adults, eliminating an entire category of criminal offenses. Fewer marijuana arrests reduces the need for public defense services. Proposition 64 has some retroactive features that temporarily increase the need for post-conviction legal assistance.

**Performance Budgeting and Public Defense Metrics**

In September 2017, the County adopted a strategic planning initiative that includes, among other things, performance measure management. The County was also proposing to extend, and on June 12, 2018 did extend, the existing public defense contracts in anticipation that the County would implement a new model of public defense services. The 2017–2018 Grand Jury’s report, “Our Public Defender System: Anticipating Structural Change,” identifies several ways in which the County could measure public defense performance. The report observed that the County has chosen not to measure the performance of public defense contractors and recommended that the County choose which performance measures the County should collect. The report further recommended that the County start measuring the performance of the existing public defense contractors. That would create a baseline for assessing the performance of whatever new system of public defense services the County implements. The County rejected these recommendations as unnecessary.
What is a Fiscal Year? A fiscal year is the 12-month period that an organization uses for financial purposes. A calendar year always ends on December 31, but a fiscal year can end on any date. Most governments, like the County, use a fiscal year that ends on June 30. The County’s current fiscal year began on July 1, 2018 and will end on June 30, 2019. The County budget refers to this as “Fiscal Year 2018–19.”

For convenience, this report will distinguish a calendar year from a fiscal year with the designation “FY”. Thus, “FY2019” will refer to the fiscal year ending on June 30, 2019 but “2019” by itself will refer to the calendar year ending on December 31, 2019.

2018 Pay Increases for Public Defense Contractors

On June 12, 2018, the Board approved a recommendation to extend the contracts of the County’s public defense contractors for four years. The extension included significant pay increases in each of the four years. The largest element of compensation is an annual fee paid in monthly installments. The extension increased the annual fees paid to the three public defense contractors by 3.5% in each of FY2019 and FY2020, 4% in FY2021, and 5% in FY2022. A June 12, 2018 memo from the CAO to the Board (2018 Memo) recommended that the Board approve the extensions as part of restructuring the way the County provides public defense services, with full transition being accomplished by the end of FY2022. The 2018 Memo is reproduced as Appendix 1. The 2018 Memo did not otherwise explain the specific amounts of the increases or why the increases are greater in the third and fourth years than in the first and second years.

Scope and Methodology

Sources

Public Defense Contracts and Quarterly Reports

The Grand Jury reviewed copies of public defense contracts and quarterly reports of case assignments and felony jury trials for as far back as the County Administrative Office was able to find records. There are no quarterly reports for fiscal years 2005–2007, but a 2008 memo from the CAO to the Board reports total case assignments for those years. Appendix 2 indicates the contracts and quarterly reports that the Grand Jury examined for the period FY1975 through FY1998. Appendix 3 indicates the contracts and quarterly reports that the Grand Jury examined for the period FY1999 through FY2018.

1978 Board Minutes

The Grand Jury asked the Clerk of the Board to provide a copy of any record of the Board establishing the office of public defender or appointing an individual as public defender. In response to the Clerk’s request to narrow the search, the Grand Jury suggested that the events might have happened in 1962 or 1975. The Clerk produced two bankers boxes of documents from those years. The documents were sorted into subject matter folders, one of which was labeled “Public Defender.” The Grand Jury only
reviewed the “Public Defender” folder. All the documents in that folder were dated 1978, although some included attachments dated 1977.

*The County’s OneSolution™ Software*

Two Grand Jurors received training in making financial inquiries using the County’s OneSolution™ software program. The County expressed willingness to give the Grand Jury view-only access to the software’s contract module but was unable to determine whether the software offered that capability. The Grand Jury declined to seek access to the contract module other than on a view-only basis.

*Other Service Contracts*

The Grand Jury requested copies of the service contracts identified below. The selection was intended to provide a preliminary overview of the County’s service contracts. In two cases, the Grand Jury only received copies of amendments to the contracts and did not review the entire contract as amended. Of the eight remaining contracts, all appeared to be based on a County template.

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Service</th>
<th>FY2019 Amount</th>
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<tbody>
<tr>
<td>BI Incorporated</td>
<td>Ankle bracelet monitoring</td>
<td>$184,000</td>
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<tr>
<td>Central Coast Landscape and Maintenance, Inc.</td>
<td>Landscape maintenance and water management</td>
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<td>Discovery Tours</td>
<td>Bus services</td>
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<td>Encompass Community Services</td>
<td>Child abuse preventive services</td>
<td>$866,583</td>
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<td>Encompass Community Services</td>
<td>Mental health services</td>
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<td>First Alarm</td>
<td>Building security</td>
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<td>Janus of Santa Cruz</td>
<td>Sobering Center</td>
<td>$634,731</td>
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<tr>
<td>Sloan, Sakai, Yeung &amp; Wong LLP</td>
<td>Public law attorneys</td>
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<tr>
<td>Salvation Army</td>
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</tr>
<tr>
<td>Sobriety Works</td>
<td>Addiction treatment</td>
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</tr>
</tbody>
</table>

[The report continues on the next page.]
The Continuing Agreements List (CAL)

Each year the County Administrative Office assembles a list of contracts that continue in effect through the coming fiscal year or that the County desires to renew. The County refers to this list as the Continuing Agreements List or the CAL. The CAL shows the amount of money the contract encumbered in the previous fiscal year and the coming fiscal year. When the Board adopts the budget, the Board also approves each contract on the CAL that is not being amended and does not increase by more than 10%. A contract that is being amended or that increases by more than 10% requires separate approval. The Grand Jury obtained copies of the CAL for the past ten fiscal years in spreadsheet format.

What does “encumber” mean? “Encumber” means to designate funds as available for a specific use. For example, assume the Board has appropriated (authorized the expenditure of) $200,000 for parks improvements. The Parks Department proposes a contract to spend $100,000 on a specific improvement. When the contract is approved, $100,000 of the appropriation is encumbered and only an additional $100,000 is available unless the Board increases the appropriation.

Interviews and Inquiries

The Grand Jury interviewed individuals who were or might have been involved in generating or approving contracts. The Grand Jury also made email inquiries.

No Institutional Memory of the Public Defense Contracts

The County’s contracts with Mr. Biggam and the Conflicts Firms are so old that the Grand Jury could not identify a current employee who was personally involved in the contracts before 2016. None of the personnel the Grand Jury interviewed were able to help the Grand Jury understand the reasons behind the provisions. Similarly, the Grand Jury learned little about the negotiations between the public defense contractors and the County in 2018.

Methodologies

Sifting the CAL

The Grand Jury combined the data from 10 years of the CAL into a single spreadsheet and sorted the data to identify other long-time County contractors.

Payments to, and Performance of, the Public Defense Contractors

The Grand Jury compiled the following material to evaluate the rate at which compensation for public defense contractors increases.

- Payment Records. The Grand Jury compiled the County’s records of payments to the public defense contractors for the past 20 years. Older payment records were not readily available. The Grand Jury obtained pre–1999 annual fee amounts from the public defense contracts.
• **Inflation Since 1989.** The Grand Jury used the California Consumer Price Index - All Items - Urban Wage Earners and Clerical Workers (CPI) to determine the rate of inflation.[36]

• **Case Assignments.** The Grand Jury compiled the public defense contractors’ quarterly case assignment reports to determine trends in case assignments.

• **Felony Jury Trials.** The Grand Jury tracked the number of felony cases the contractors tried before a jury in the past 17 years. Information for 20 years was not available.

• **Minimum Staffing Requirements.** The Grand Jury tracked the public defense contracts’ requirements for staff attorneys, investigators, and paralegals for 20 years.

The results of this analysis appear in [Part 1](#) below.

**Structure and Evolution of the Public Defense Contracts**

The Grand Jury identified each provision in the public defense contracts that entitles a contractor to a payment. The Grand Jury tracked these payments for the past 20 years (and in one case, 30 years) to identify trends. The Grand Jury also compared each of Mr. Biggam’s contracts and each of one Conflicts Firm’s contracts with the previous year’s contract, to see how each set evolved over time. (The Conflicts Firms’ contracts are substantially identical.) The Grand Jury also compared Mr. Biggam’s contracts to one Conflicts Firm’s contracts. Some of the results of this analysis appear in [Eleven Elements of Compensation for Public Defense Contractors](#) below.

**The Public Defense Contracts Compared to …**

The Grand Jury compared the public defense contracts to

- the contracts of eight other service providers;
- the largest Encompass Community Services (Encompass) contract;
- the Model Agreement for Public Defense Services (Model Agreement) published by the National Legal Aid & Defenders Association (NLADA);[37]
- the contract descriptions in the CAL;
- relevant County policies and procedures;
- the Budget’s presentation of Unit 59’s uses of funds; and
- descriptions of the contracts in memoranda from the CAO to the Board.

The Grand Jury used Google Sheets to generate the graphs in this report. Google Sheets generated any trend lines that appear in the graphs based on the data entered.
Investigation

Part 1: Available Data Does Not Explain Why Compensation of the Public Defense Contractors Over the Past 20 Years Has Increased Faster than the Rate of Inflation

Figures 2 through 6 below show that none of the factors the Grand Jury tracked— inflation, juvenile case assignments, total criminal case assignments, felony jury trials, and minimum staff levels—account for the increasing compensation for public defense contractors for the past 20 years.

Figures 2 and 3 show that both "total" compensation and "total" compensation per assigned case rose steadily during the past 20 years. The Figures also show what those amounts would have been if the amounts for FY1999 had only increased at the rate of inflation.

The "total" compensation is the portion of compensation for public defense contracts that the Grand Jury could determine. As this report will explain, the County does not know exactly how much money it pays the public defense contractors as compensation. Table 3 indicates which elements "total" compensation includes.

Figure 4 shows that total case assignments declined dramatically in the past 20 years. Figure 5 shows that the number of felony jury cases tried has remained flat. Figure 6 shows that the number of full-time equivalent (FTE) attorneys, investigators, and paralegals the County has required the contractors to employ has also remained flat.

None of these factors explain why compensation for public defense contractors has risen faster than the rate of inflation.

[The report continues on the next page.]
Figure 2: 20 Years of "Total" Compensation for the Public Defense Contractors Compared to Inflation

Sources: Public defense contracts; County Controller records; California Division of Industrial Relations.

Figure 3: 20 Years of "Total" Compensation per Case Assignment Compared to Inflation

Sources: Public defense contracts; public defense contractor quarterly reports; Memorandum of Susan Mauriello to the Board dated June 12, 2007 (2007 Memo); County Controller records; California Division of Industrial Relations website.
Figure 4: 20 Years of Total Case Assignments per Reported Quarter

Source: Public defense contractor quarterly reports; 2007 Memo.

Figure 5: 17 Years of Felony Jury Trials per Reported Quarter

Source: Public defense contractor quarterly reports.
Figure 6: 19 Years of Minimum Staff Requirements

Source: Public defense contractor quarterly reports.

[The report continues on the next page.]
Part 2: The Public Defense Contracts Highlight Deficiencies in the County’s Contract Rules

Summary of the Existing Rules and Tools

- **County Code Chapter 2.37.** County Code Chapter 2.37 is the County’s purchasing ordinance (Ordinance).[39] The Ordinance establishes the position of Purchasing Agent and designates the Director of the General Services Department as the Purchasing Agent.[40] The Ordinance grants the Purchasing Agent authority to enter into personal service contracts subject to limitations on the dollar amount and subject matter of the contract.[42] The Ordinance also requires the Purchasing Agent, with the approval of County Counsel and the Auditor, to develop standard forms, including contracts.[42] A contract that violates the Ordinance is void and of no effect.[43]

- **The Policies and Procedures Manual (PPM) Contract Rules.** The County has a set of written administrative policies and procedures approved by the Board of Supervisors, commonly referred to as the PPM. The portions of the PPM that concern contracts (Contract Rules) are:
  - **PPM Title I, Section 300 (Section 300).** Section 300 focuses on what a County department (Department) must do to submit a contract for Board approval. Section 300 also includes statements about provisions a contract must or should contain.[44]
    
    Section 300 lacks page numbers. With a few exceptions, Section 300’s paragraphs lack individual numbers and headings. This makes it difficult for anyone to use or reference specific provisions of Section 300. Appendix 4 to this report replicates Section 300, but adds paragraph numbers and headings, which are in a different font and highlighted in yellow. Otherwise, Appendix 4 faithfully reproduces the formatting of Section 300. The County could use this version as a guide for one way to improve Section 300. These changes do not, however, address Section 300’s organizational challenges.
  - **Title III, Section 100 (Purchasing Regs).** The General Services Division publishes Title III, Section 100 as a separate document entitled Purchasing Policy Manual. By unhappy coincidence, the Policies & Procedures Manual and the Purchasing Policy Manual share the same initials. To avoid confusion, this report refers to the Purchasing Policy Manual as the Purchasing Regs.
    
    The Purchasing Regs describe the aspects of contract generation that Section 300 does not cover. Different procedures apply for generating a contract depending on whether the contract is for goods or services, for professional or other services, or for amounts above a certain threshold. Purchasing Regs Section 4.0 sets forth the County’s contract procurement policies, and Section 4.9 deals specifically with professional services.[45]
• **Contract Templates.** Most County contracts are based on a template. As an example, the County’s standard form of Independent Contractor Agreement is attached as Appendix 5. The Contract Rules integrate poorly with the templates, despite the templates’ wide adoption. Section 300 refers to an example of a “standardized Agreement Form approved by County Counsel” at the end of “this section,” but no such example exists. (Section 300 A.7.) Purchasing Reg Section 5.2(i) refers to an “Independent Contractor Agreement (ICA),” but does not otherwise define that term to mean one of the templates.[46] The templates include more than one version of an Independent Contractor Agreement.

The authority for creating and approving the templates is not widely understood. As noted above, the County Code requires the Purchasing Agent to develop the County’s forms with the approval of County Counsel and the Auditor. In conversation and correspondence, and in the Contract Rules, County employees commonly attribute authority for the templates to County Counsel and sometimes to the Risk Manager or the Board of Supervisors. The Grand Jury did not witness any County employee attribute authority for the templates to the Purchasing Agent or the Auditor.

At least one Department, the Health Services Agency (HSA), uses templates customized for its own needs.[47] The Encompass mental health services contract the Grand Jury reviewed is such a contract. The Grand Jury did not find any reference to Departmental templates in the Contract Rules. The Grand Jury did not ask who prepared or approved HSA’s templates.

*Thumbnail Sketch of the Process*

• **Initiation.** Most professional service contracts originate at the Department level. The Department is responsible for identifying the need for and defining the scope of a desired service. Following the procedures described in the Purchasing Regs, the Department identifies a contractor. The Department prepares an agreement using a template as the preferred starting point. The Department then negotiates specific contract language with the contractor, normally with the advice of County Counsel.

• **Contract Management Software.** The Department enters the draft agreement into the contract module of the County’s integrated accounting and financial management OneSolution™ software (Contract Module). (Section 300 A.16.) The references to the Contract Module in Section 300 are casual, as if the reader were expected to already be familiar with its operation. Section 300 includes a link to a user manual for the Contract Module.

• **Report SCZCM1000: County Form ADM–29.** The Contract Module creates an SCZCM1000 Report that tracks, among other things, the name of the person who initiated the contract, the name of the Department manager who approved the contract, and the name of the CAO analyst who reviewed the contract. Section 300 often refers to the SCZCM1000 Report as an ADM–29. The Grand Jury observed that some contracts have multiple ADM–29s, each pertaining to a
different provision of the contract. The Contract Rules do not explain when a
contract needs multiple ADM–29s.

- **The Purchasing Agent’s Role.** If the Purchasing Agent has the authority to enter
into the contract, no other approval is required. ([Section 300 A.9.2.](#))

- **County Counsel Review.** When the contract is not within the Purchasing Agent’s
power, the Department submits the draft contract to County Counsel. County
Counsel indicates approval with an authorized signature on the signature page of
the contract under the heading “APPROVED AS TO FORM.” ([Section 300 C.2.](#))
Section 300 states that County Counsel’s signature means that the contract
“contains all of the necessary elements” of a contract and is binding on the
parties. ([Section 300 C.3.](#))

- **Risk Management Review.** After County Counsel approval, the draft contract is
submitted to the Risk Management Division of the Personnel Department (Risk
Management). ([Section 300 D.1.1.](#)) Section 300 does not indicate who submits
the contract. The Risk Manager will approve the contract when satisfied that the
contractor has satisfactory insurance and the County is adequately protected
against liability for the potential negligence of the contractor. ([Section 300 D.1.2.](#))
Section 300 does not describe how the Risk Manager indicates approval. The
signature pages of recent contracts bear the Risk Manager’s signature under the
heading “APPROVED AS TO INSURANCE.”

- **Controller Review.** After Risk Management approval, the draft contract is
submitted to the Controller. ([Section 300 E.1.1.](#)) Section 300 does not indicate
who submits the contract. The Controller assigns a number to the contract;
cencumbers the funds the contract requires so the funds are not available for
other uses if appropriations are available; and requires the Department to follow
certain procedures if appropriations are not available. ([Sections 300 E.1.3 and
E.1.4.](#))

- **County Administrative Office Review.** After Controller approval, the Department
delivers the contract, along with a draft explanatory memo addressed to the
Board, to the County Administrative Office. A County Administrative Office
Analyst reviews the contract. ([Section 300 F.3.1.](#)) Section 300 does not state the
grounds for the Analyst to approve or withhold approval of the contract.

Section 300 states that the signature lines on the “Contract Cover memo and the
SCZM1000 [sic] Report (formerly ADM–29)” certify that the agreement “clearly
expresses the intent of the parties.” On recent contracts, neither the memo from
the CAO to the Board nor the SCZCM1000 Report had signature lines.

- **Clerk of the Board Review.** At some point the Clerk of the Board confirms that the
contract is signed and that the required accompanying documentation is present.
([Section 300 G.1.1.](#)[48]) Section 300 does not state who delivers the contract to
the Clerk of the Board, when the Clerk of the Board performs the review, or the
grounds for approving or rejecting the contract. The Clerk of the Board is
responsible for placing the contract on the agenda for Board consideration.
The Public Defense Contracts Violate Some Contract Rules

- **No Audit Provision.** The Contract Rules require a contract to provide for “audit and retention of records for a period of not less than 5 years or until audited whichever occurs first.” ([Section 300 A.12.4.](#)) The public defense service contracts do not have the required provision.

- **No Right to Suspend Payments for Nonperformance.** The Contract Rules require a contract to allow the County to suspend payments as a remedy for the contractor’s non-compliance. ([Section 300 A.12.5.](#)) The public defense service contracts do not provide such a remedy, even if the contractor’s State Bar membership is suspended or terminated.

- **The Fresh Look Requirement.** The Contract Rules require a contract to be reviewed for recertification or renegotiation at least every four years. ([Section 300 H.2.4](#) and Purchasing Reg 4.9(c).[^49]) The Contract Rules do not explain what “recertification” means. The context suggests that “recertification” means a department head determines that the contract complies with the Contract Rules and that no renegotiation is necessary.

  The Grand Jury’s comparison of each version of Mr. Biggam’s contract found that of 40 amendments (not including changes in annual fees), 23 favored Mr. Biggam, 6 favored the County, and 11 did not favor either party. This result may indicate that the County was either not diligent or not effective in its duty to renegotiate. All the public defense service contracts contain uncorrected typographical errors and unremoved outdated provisions that have persisted from revision to revision. Mr. Biggam’s 2012 contract had a six-year term and no provision for revisiting the contract after four years.

The Application of Some Contract Rules to the Public Defense Contracts is Unclear

- **Are Separate Overhead Subsidies “Escalator Clauses”? What If They Are?** The Contract Rules “generally discourage” escalator clauses (factors that automatically increase agreement payments annually). ([Section 300 A.12.2.3.](#)) Both insurance subsidies have gone down in some years, so it is not clear if they constitute escalator clauses. The phrase “generally discourage” is unclear. The Contract Rules do not state what consequences follow from including an escalator clause.

- **Is Automobile and Worker’s Compensation Insurance Required?** The Contract Rules state that automobile and worker’s compensation is “usually required” but do not give any guidance as to when they are not required. ([Section 300 A.12.7](#) and Purchasing Reg 5.1(a)(4).[^50]) Mr. Biggam’s contracts have never required automobile insurance, and a requirement for worker’s compensation insurance in the 1977 and 1978 contracts is not present in any subsequent contract. Both insurances are required in the Conflicts Firms’ contracts.
• **Do the Payment Terms Comply?** The Contract Rules require a contract to provide “adequate clarity as to payment for services.” The Controller must “specifically” approve payment terms of less than 30 days from receipt of invoice. ([Section 300 A.12.2.1 and A.12.2.2.](#)) Mr. Biggam’s 2012 contract requires the County to pay his malpractice insurance subsidy and his employee health insurance subsidy on July 15 of each year. Unlike contracts based on the County’s standard form ([Appendix 5](#)), none of the public defense contracts require the public defense contractor to submit an invoice with respect to any payment or state when the County is to pay the contractor.

**The County Administrative Office Cannot Meaningfully Review Contracts It Initiates**

Section 300 requires a CAO Analyst to review any contract a Department generates if the Purchasing Agent does not have the authority to approve the contract. Thus, the County Administrative Office serves as a check on the Department. In the case of the 2018 amendments to the public defense contracts, however, the same Analyst who initiated the contract also reviewed it. There is no second set of eyes on the contract as there is when an Analyst reviews a Department’s work product.

**County Executives Mistakenly Expect County Counsel to Ensure the County’s Compliance with the Contract Rules**

The Grand Jury did not investigate specific legal advice County Counsel has given to County staff but did explore how County Counsel and County staff interact generally. The Grand Jury was particularly interested in what it means when County Counsel signs a contract under the legend “Approved as to Form.” County Counsel approved all the public defense contracts “as to form,” notwithstanding the issues discussed above. The Grand Jury had discussions with members of the Office of County Counsel and with County executives about the meaning of “Approved as to Form.” The Grand Jury learned that County executives think “approved as to form” means that a contract conforms to the Contract Rules. County Counsel staff takes the position that the best place to implement County policy is in the contract templates. County Counsel’s interpretation of “Approved as to Form” becomes unclear when the contract in question is not based on a template or deviates from the template.

[The report continues on the next page.]
Part 3: The County’s Contract Rules Do Not Effectively Implement County Policies

The PPM is Not a Single Document
The PPM is not a single document. It is only a table of contents with hyperlinks to different titles. The links only work in one direction. When finished with one title, there is no back button. Individual titles are in different fonts, use different numbering systems, and are organized differently. If performing a keyword search, the user must search each title separately. This process was frustrating enough that the Grand Jury was not able to confirm that the Contract Rules include all County policies and procedures that pertain to the contracts.

Only Portions of the PPM are Available to the Public
The current version of the PPM table of contents is only on the County’s intranet and is not available to the public. An outdated version of the table of contents is on the County’s public website. The version of Section 300 available from the public table of contents appears to be the same document as the one available from the intranet table of contents, but the documents have different internet addresses. The Purchasing Regs are only available on the intranet.

Section 300, the Purchasing Regs, and the Contract Templates are Not Integrated
The Purchasing Regs refer to Section 300 in places, but not to specific provisions. Section 300 has rules about provisions a contract must or must not contain, but no references to the Purchasing Regs. The Purchasing Regs and Section 300 both acknowledge the existence of contract templates but give no guidance on when to use them or where to find them.

There is No Policy or Procedure for Making Exceptions to the Contract Rules
There will be times when the County will want to do business with a contractor even if the contractor will not agree to a provision that the Contract Rules require. In the case of the public defense contracts, the County Administration Office omitted three required provisions year after year. As discussed in The Public Defense Contracts Violate Some Contract Rules, there was no audit provision, no requirement to suspend payment for nonperformance, and in Mr. Biggam’s 2012 contract, no requirement to review the contract after four years. The Board was not advised of these omissions in 2018, and the Grand Jury found no evidence that the Board was made aware of these provisions in any previous year. The possibility of ignoring required provisions without approval or consequence renders the Contract Rules ineffective.

There is No Provision for Enforcing the Contract Rules
The Grand Jury heard testimony that Analysts in the County Administrative Office will bring a Contract Rule to the Department’s attention when the Analyst notices noncompliance. Nevertheless, Section 300 does not require either the Department
Head or the Analyst to confirm in their reviews that the Contract complies with the Contract Rules.

Contracts with Obvious Errors Get Approved

In the dozens of contracts the Grand Jury reviewed, the Grand Jury found contracts that were not dated, one contract with two different dates, contracts without page numbers, and contracts with blank spaces in them.

Common Obstacles to Understanding Contracts

As this report has demonstrated, people who need to work with a contract have trouble understanding it when it is poorly written. That difficulty results in mistakes, as Part 5 will demonstrate. The following are characteristics that make a contract difficult to understand:

- Paragraphs without unique reference numbers
- Paragraphs without headings
- Related ideas appearing in different places
- Ideas appearing in places one would not expect to find them
- More than one distinct idea in a single paragraph
- Statements that require something to be done without stating who must do it
- Undefined capitalized words and phrases
- Obsolete or outdated language remaining in subsequent versions of contracts
- Stand-alone amendments, requiring the reader to integrate the amendment with the balance of the contract to understand the contract as amended

No Articulation of the Role of County Counsel

As noted in the discussion of what “Approved as to Form” means, County staff and County Counsel do not have the same understanding of the role of County Counsel in contract negotiation. It is generally understood that the Department, and not County Counsel, is responsible for the decisions that go into a contract. Moreover, Section 300 states that it is the responsibility of the CAO, and expressly not the responsibility of County Counsel, to certify that a contract expresses the actual intent of the parties. (Section 300 C.3 and Section 300 F.1.)

Some provisions of a contract, especially a description of services, can be perceived as not involving “legal” issues. As a result, County Counsel might not review, or the Department might feel that it is inappropriate for County Counsel to review, certain language. Nevertheless, attorneys have training in word use and interpretation that non-attorneys do not necessarily have. County Counsel can assist the Departments by recognizing ambiguities or noticing that the language does not address what should happen under certain circumstances. In this way, County Counsel can increase the likelihood that the contract expresses the actual intention of the parties.
Part 4: A Contract with Multiple Unlabeled and Scattered Compensation Provisions is Complex in a Way that Invites Accounting Errors

In calculating “total” compensation for the public defense contractors, the Grand Jury recognized that the complexity of the public defense contracts disguised some of their compensation elements. There are as many as 11 components of compensation in the public defense contracts. None of them is labeled. As this report will demonstrate, this complexity caused or enabled the County to underreport compensation for public defense contractors for longer than the past ten years. The understatement in FY2018 was more than $600,000.

Eleven Elements of Compensation for Public Defense Contractors

There are 11 categories of compensation for Mr. Biggam and four to seven (depending on how one counts them) categories of compensation for the Conflicts Firms. Table 3 lists each element of compensation for the public defense contractors. Table 3 indicates whether each element is included in the calculation of “total” compensation in Figures 2 and 3 above. Table 3 also indicates where the contractor’s contract provides for that category of compensation. The compensation categories are ranked approximately from largest to smallest by known amounts.

Table 3: Eleven Elements of Compensation for Public Defense Contractors

<table>
<thead>
<tr>
<th>Element</th>
<th>Included In “Total”?</th>
<th>Contract Section Mr. Biggam</th>
<th>Contract Section Conflicts Firm</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Annual fee (Section 1 cases)</td>
<td>Yes</td>
<td>§4, 1st¶</td>
<td>§5, 1st¶</td>
</tr>
<tr>
<td>2. Employee health insurance subsidy</td>
<td>Yes</td>
<td>§10(C)</td>
<td>N/A</td>
</tr>
<tr>
<td>3. Clean Slate subsidy</td>
<td>Yes</td>
<td>§4, last¶, starting in FY2019</td>
<td>N/A</td>
</tr>
<tr>
<td>4. Watsonville office space</td>
<td>Yes</td>
<td>§2</td>
<td>Not in writing</td>
</tr>
<tr>
<td>5. Malpractice insurance subsidy</td>
<td>Yes</td>
<td>§10(C)</td>
<td>N/A</td>
</tr>
<tr>
<td>6. Additional compensation for Special Circumstances cases</td>
<td>Yes, to the extent known</td>
<td>§8</td>
<td>§7</td>
</tr>
<tr>
<td>7. “Adjustments”</td>
<td>Yes, to the extent known</td>
<td>§2</td>
<td>§9</td>
</tr>
<tr>
<td>8. Watsonville utilities</td>
<td>No</td>
<td>§2</td>
<td>Not in writing</td>
</tr>
<tr>
<td>9. Watsonville janitorial service</td>
<td>No</td>
<td>§2</td>
<td>Not in writing</td>
</tr>
<tr>
<td>10. Hourly fees for non-Section 1 cases</td>
<td>No</td>
<td>§4, 2nd¶</td>
<td>Not in writing</td>
</tr>
<tr>
<td>11. Hourly fees for SB 90 claims</td>
<td>No</td>
<td>§6</td>
<td>§5, 2nd¶</td>
</tr>
</tbody>
</table>

Sources: Public defense contracts.
Compensation Element 1: Annual Fee

An annual fee paid in monthly installments is the largest element of compensation for the public defense contractors. The annual fee is compensation for covering the kinds of cases described in Section 1 of each contract—essentially all criminal matters and civil actions such as involuntary commitment or conservatorship.

Figure 7 shows that for the past 20 years, the amount of the annual fees paid to the three contractors increased at 3.8% per year on average compared to an average annual increase in the CPI of 2.58%. If the annual fees had only increased at the rate of inflation since FY1999, the total annual fees for the period would have been $13.7 million lower than the actual amount.

Figure 7: 20 Years of the Annual Fees of the Public Defense Contractor

Sources: Public defense contracts; County Controller records; California Division of Industrial Relations website.
Compensation Element 2: Mr. Biggam’s Employee Health Insurance Subsidy

The County subsidizes Mr. Biggam’s employee medical, dental, and vision insurance. The County does not subsidize employee health insurance for either of the Conflict Firms. The County does not have a record of the amount of Mr. Biggam’s subsidies for the first eight fiscal years that the subsidy was in effect. Figure 8 shows that in FY1999, the subsidy was less than $25,000 and amounted to only 25% of Mr. Biggam’s employee health insurance cost. In FY2018, the subsidy exceeded $500,000 and amounted to 87.4% of Mr. Biggam’s employee health insurance cost.

Figure 8: 20 Years of Mr. Biggam’s Employee Health Insurance Subsidy

Sources: County Controller records
Compensation Element 3: Mr. Biggam’s Clean Slate Subsidy

The County and Mr. Biggam use the term “Clean Slate” to refer to a group of services Mr. Biggam provides to persons who have already been convicted of a crime. With the passage of Proposition 47 in 2014 and Proposition 64 in 2016, some persons who have served their prison sentences and probation are eligible to have their criminal records expunged. Some persons convicted of nonviolent felonies or marijuana infractions are eligible to have their sentences reduced or their criminal records changed.

The Clean Slate program evolved out of a County outreach initiative targeted at County residents who could benefit from expungement of their convictions or receive benefits under Prop 47. The County Probation Department, Mr. Biggam, and the Watsonville Law Center participated in these efforts. Eventually the efforts were consolidated under Mr. Biggam’s umbrella.

Mr. Biggam’s annual fee did not cover the Clean Slate services. The County awarded $50,000 grants to Mr. Biggam in FY2016 and FY2017 to recognize his contributions in these areas. The County increased the grant to $100,000 in FY2018. In June 2018, the County amended Mr. Biggam’s contract to include compensation “to partially offset the costs of the Clean Slate Program.” The amount of Clean Slate subsidy is $207,000 for FY2019, increasing to $224,900 in FY2022. See Figure 9.

Although this compensation is intended to offset the costs of the Clean Slate Program, to date the County has not required Mr. Biggam to document that his costs equal or exceed the amount of his subsidy.

Figure 9: Main Public Defense Contractor’s Clean Slate Subsidy
FY2016 - FY2022

Sources: Public defense contracts; County Controller records; California Division of Industrial Relations website.
Compensation Element 4: Watsonville Office Space

About 10 years ago the State opened a new Superior Court building in Watsonville. Before that time, the County had to transport defendants incarcerated in Watsonville to Santa Cruz for court hearings. In Mr. Biggam’s 2008 contract, the County agreed to pay for his Watsonville office space.

The Conflict Firms’ contracts are silent with respect to Watsonville. Nevertheless, at the same time the County leased Watsonville office space for Mr. Biggam, it leased adjoining space for the Conflict Firms to use. As the arrangement between the County and the Conflict Firms is not in writing, there is no requirement that the Conflict Firms use that space exclusively to provide public defense services (as opposed to private services).

Figure 10 illustrates the amounts the County has paid to the Watsonville landlord for public defense contractor office space. Amounts paid for each of the three office suites are displayed on top of one another. The total amount the County pays to the landlord is the sum of the three areas. (For example, in FY2014 the total payments to the landlord were about $60,000.) Figure 10 does not distinguish between amounts paid as rent and amounts paid as security deposits or for other reasons.

![Figure 10: 10 Years of Disbursements to the Watsonville Landlord](image)

Source: County Controller records.

[Return to Table 3.]
Compensation Element 5: Mr. Biggam’s Malpractice Insurance Subsidy

The County has agreed to pay the cost of Mr. Biggam’s professional liability (malpractice) insurance since at least his 1988 contract. Initially, the County would only reimburse Mr. Biggam for the cost of an insurance policy with a $50,000 deductible. Mr. Biggam’s 2006 contract amended this provision to allow Mr. Biggam to purchase a more expensive policy with a $25,000 deductible. No contract has limited the amount of coverage Mr. Biggam may purchase, capped the County’s reimbursement obligation, or required Mr. Biggam to obtain competitive bids.

Figure 11 plots the amount of each malpractice insurance subsidy payment to Mr. Biggam and the year in which the County made the payment. The data the Grand Jury examined did not indicate that the County paid a reimbursement in every year. The County could find no record of a reimbursement to Mr. Biggam in 2011. There was no payment in 2016 but two in 2017.

The County does not reimburse either Conflicts Firm for the cost of its malpractice insurance.

Figure 11: 20 Years of Mr. Biggam’s Malpractice Insurance Subsidy

Source: County Controller records.

[Return to Table 3.]
Compensation Element 6: Additional Compensation for Special Circumstances Cases

Their contracts entitle both Mr. Biggam and the Conflicts Firms to request additional compensation in cases that “could require unusual time and expense, including, but not limited to, Special Circumstances cases.” This report refers to such cases as “Special Circumstances” cases.

To qualify as a Special Circumstances case, a court must first agree that the case requires additional time and expense. The Board of Supervisors must then approve the additional compensation. The Grand Jury is aware of three instances when the Board agreed that a case qualified as a Special Circumstances case. In all three, the defendant faced a possible death sentence. The contracts do not require the public defense contractor to claim or prove that the annual fee does not already provide adequate compensation.

County records show a payment of $50,000 to Mr. Biggam on July 15, 2015, described as “F27144 Tichelmann [sic]”. Figure 12 shows that the data provided to the Grand Jury grouped this payment with Mr. Biggam’s annual fee. The Grand Jury has included this payment in the “total” compensation for public defense contractors.

Figure 12: Excerpt from 2015 Payment Records


Source: County Controller

The Grand Jury also found Board minutes classifying three other cases as Special Circumstances cases. In the payment records, the Grand Jury found several payments with case numbers matching the numbers of these cases but could not determine whether the payments were extra fees or cost reimbursements. Those payments are not included in “total” compensation. See the discussion at Compensation Element 10 below.

The Grand Jury did not recognize any other payments to the public defense contractors as possible additional compensation for Special Circumstances cases.

Compensation Element 7: “Adjustments”

The public defense contracts provide for “adjustments” during the term of the contract if caseloads rise or other unspecified circumstances arise. The first three payments of Mr. Biggam’s Clean Slate subsidy and the provision of Watsonville office space to the Conflicts Firms may fall into this category. The only other possible “adjustment” the Grand Jury has identified is a $10,000 payment to Mr. Biggam in 2009 to underwrite the cost of furnishing and equipping his Watsonville office space. The Grand Jury has included this payment in the calculation of “total” compensation.
Compensation Element 8: Watsonville Utilities

Mr. Biggam’s contract also requires the County to pay the cost of utilities for his Watsonville office. The Grand Jury did not learn whether the County provides utilities for the Conflicts Firms’ Watsonville offices. The data provided to the Grand Jury did not include the cost of utilities. The cost of utilities is not included in the calculation of “total” compensation. The FY2019 County Budget shows $4,140 for FY2019 utilities. [Return to Table 3.]

Compensation Element 9: Watsonville Janitorial Service

Mr. Biggam’s contract also requires the County to pay the cost of janitorial service for his Watsonville office. The Grand Jury did not learn whether the County provides janitorial service for the Conflicts Firms’ Watsonville offices. The data provided to the Grand Jury did not include the cost of janitorial service for any of the three firms. The Grand Jury has not confirmed that the County provides janitorial service to the Conflicts Firms. The cost of janitorial service is not included in the calculation of “total” compensation. The FY2019 County Budget shows $2,900 for FY2019 janitorial services. [Return to Table 3.]

Compensation Element 10: Hourly Fees for Non-Section 1 Cases

Mr. Biggam is entitled to hourly compensation if the court appoints him as counsel for a case that is not described in Section 1 of his contract (Hourly Fee Case).

The Conflicts Firms’ contracts are silent about what happens if the court appoints them as counsel for an Hourly Fee Case. The County might nevertheless compensate a Conflicts Firm that a court appoints as counsel in an Hourly Fee Case.

The County made dozens of payments to Mr. Biggam and the Conflicts Firms in the years reviewed. The Grand Jury is confident that some of the payments were fees for Special Circumstances cases. For example, the Board designated case number F00788 as Special Circumstances. The County’s ledger includes 23 payments to Mr. Biggam with that case number. The payments range from $8.36 to $50,738.08. The average payment is $4,332.04. The total payments are $99,636.97. Some of the other payments could have been for Hourly Fee cases.

A Note on Law Firm Economics.

Overhead (Fixed Costs). Most law firms pay for their own overhead. Overhead is the costs a business must incur just to be in business. Overhead includes rent, salaries, employee benefits, insurance, and equipment. To make money, a law firm must first generate enough income to pay for its overhead.

Variable Costs. Most law firms also pay their own variable costs. Variable costs are costs that increase as the firm’s activity increases. Examples of a law firm’s variable costs include photocopying and staff overtime.

Case-Specific Costs. An expense a law firm incurs only because it is representing a specific client on a specific case is a “case-specific cost.” The County reimburses public defense attorneys for the reasonable case-specific costs they incur.
At the Grand Jury’s request, County staff examined some payments described as “PD Fees” or words to that effect. The staff could not determine whether the payments were compensation or cost reimbursements. In some fiscal years, all the payments to Mr. Biggam and the Conflicts Firms are described as “PD Fees” or similar words.

Figure 13 compiles the data the County Controller provided to the Grand Jury. Payments that were not otherwise identifiable were compiled into a separate group and sorted by payment description as shown in Figure 13.

**Figure 13: 20 Years of Payments that Might Be Compensation**

**Color-Key Explanation**

<table>
<thead>
<tr>
<th>Description</th>
<th>Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>Described as a Cost:</td>
<td>The payment description includes a word such as “transcript” or “photos,” even if the description also includes the word “fee.”</td>
</tr>
<tr>
<td>Described as Compensation but Might Be a Cost:</td>
<td>The word “fee” appears in the payment description.</td>
</tr>
<tr>
<td>Described Neither as Compensation Nor as a Cost:</td>
<td>The payment description includes:</td>
</tr>
<tr>
<td></td>
<td>● “expert fee” (as opposed to “expert witness fee”)</td>
</tr>
<tr>
<td></td>
<td>● “FFES” [sic]</td>
</tr>
<tr>
<td></td>
<td>● “CC SECT I 15–16 PD SERVICES” or “CC SEC I 15–16 PD Services” (as” [sic]</td>
</tr>
<tr>
<td></td>
<td>● only a case number</td>
</tr>
</tbody>
</table>

*Source: County Controller records.*

[Return to Table 3.]
Compensation Element 11: Work on SB 90 Claims

The contracts entitle both Mr. Biggam and the Conflicts Firms to hourly compensation for work on SB 90 claims. There is no requirement that a court has appointed them to provide such services. SB 90 refers to a procedure whereby counties can claim reimbursement from the State for the cost of State-mandated programs. The Grand Jury did not learn why a public defense contractor would be working on an SB 90 claim or whom the public defense counsel would be representing in that case. The Grand Jury did not learn whether the public defense contractors have performed or been compensated for work on SB 90 claims.

[Return to Table 3.]

[The report continues on the next page.]
**Part 5: Separate Overhead Subsidies Are Opaque and Have Unintended Consequences**

Five of the eleven compensation elements in Mr. Biggam’s contract are overhead subsidies not included in the annual fee. The subsidies make the contract more complicated, which by itself is undesirable for a government that values transparency. A complicated contract invites misunderstanding. There is a lot of misunderstanding about the public defense contracts. Seven specific foreseeable consequences stem directly or indirectly from separate overhead subsidies.

**Why Not Subsidize Overhead Separately? The County Has to Pay It Anyway**

Some County executives are aware, at some level, that the County separately subsidizes Mr. Biggam’s overhead instead of including it in the computation of his annual fee. They do not see subsidizing overhead separately as inappropriate. They reason that the contractor would have to account for the expense in the contractor’s fee proposal anyway, so what difference does it make whether the County pays the expense directly or as a component of the contractor’s fee?[^1]

This reasoning does not consider that separate overhead subsidies are opaque, not transparent. Separate overhead subsidies disguise the actual cost of a contract, which in turn undermines the County’s understanding of, and accounting for, the contracts.

**Unintended Consequence 1: Compensation That Does Not Look Like Compensation**

At some point, someone might have wondered how to reflect the County’s obligation to lease Watsonville office space in the CAL as an obligation to Mr. Biggam. Figure 14 shows that the Watsonville office space lease is entered in the CAL as an obligation to a landlord, not as compensation to Mr. Biggam.

**Figure 14: Excerpt from the FY2019 CAL re Mr. Biggam’s Watsonville Office Space**

<table>
<thead>
<tr>
<th>Department Title</th>
<th>2018-19 Contract #</th>
<th>Contractor</th>
<th>2017-18 Contract Description</th>
<th>2018-19 Amt</th>
</tr>
</thead>
<tbody>
<tr>
<td>PUBLIC DEFENDER</td>
<td>19C36991</td>
<td>ROMO PROPERTIES LLC</td>
<td>17-18 Lease, Suite 203</td>
<td>49,423.52</td>
</tr>
</tbody>
</table>

*Source: FY2019 Continuing Agreements List.*

The CAL cannot show the rent for the Watsonville office space as both an obligation to the landlord and an obligation to Mr. Biggam; this would double count the rent. When the choice was made to enter the obligation on the CAL as an obligation to the landlord, the obligation to Mr. Biggam never existed for accounting purposes.

This kind of accounting problem will arise whenever the County agrees to provide a good or service to a contractor. The usual result is that one of the obligations gets lost.
Unintended Consequence 2: Additional Compensation That Does Not Look Like Compensation

When the County originally leased Watsonville office space for Mr. Biggam, someone decided also to lease Watsonville office space for the Conflicts Firms. The Conflicts Firms’ contracts do not require the County to provide Watsonville office space. Unlike Mr. Biggam’s contract, the Conflicts Firms’ contracts do not even require them to maintain a Watsonville office. Moreover, the Conflicts Firms may also use the office space to serve their private clients. County executives the Grand Jury interviewed tended to think that providing the Watsonville office space was probably appropriate, even though the County had no obligation to do so.

Unintended Consequence 3: Unrecognized Risk

The County allows the public defense contractors to occupy the Watsonville office space without a use agreement. A use agreement would require the contractor to observe the terms of the County’s lease and to indemnify the County if the contractor violates the lease. Without a use agreement, a public defense contractor will have no written obligation to reimburse the County if, for instance, one of the contractor’s employees negligently burns down the office. This is a risk the County should be expected to recognize and address.

The Real Property Division of the County’s Department of Public Works (RPD) negotiated the Watsonville leases. It is possible that RPD thought the Public Defender was a real Department and already part of the County, rendering a use agreement unnecessary.

Unintended Consequence 4: Omissions to the Board about the Free Watsonville Rent

In a memo to the Board included with a June 23, 2008 agenda item (2008 Memo), the CAO recommended that the Board approve a supplement to the FY2009 Budget.[61] Excerpts from the 2008 Memo are attached as Appendix 6. The only explanation the 2008 Memo gives for leasing the Watsonville property is that the terms of the leases exceed the terms of the public defense contracts. The 2008 Memo implies that if a public defense contract is not renewed, the County can make the space available to the successor provider of public defense services. The 2008 Memo does not explain whether or why the County is required to provide the office space to the public defense contractors free of charge. Similarly, the 2008 Memo does not advise the Board that the County will not ask the public defense contractors to enter into a written use agreement concerning the property.

In the last paragraph of the excerpt, the 2008 Memo also mentions that the amount budgeted for the lease includes a $10,000 allowance “to pay for incidental and equipment costs associated with moving the main public defender into [sic] the new space.” Again, the 2008 Memo does not explain whether or why the County is required to pay those costs. It also does not explain that all the $10,000 will go to Mr. Biggam and that none of it will benefit the Conflicts Firms.
The omissions suggest that the CAO did not understand whether the County had an obligation to pay the expenses. The Board’s acceptance of the recommendations reflects their reliance on the CAO’s understanding of the situation. Confusion about the extent to which Unit 59 is a Department could have contributed to confusion about the normal obligation of an independent contractor to pay its own expenses.

**Unintended Consequence 5: Misleading Contract Descriptions in the CAL**

As part of the contract approval process, the County assigns a unique number to each contract. The same number is applied to a new contract with the same contractor for the same services. The County has assigned 0147 to all Mr. Biggam’s contracts.

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### What does the “19C” in front of a contract number mean?

When the County enters a contract onto the CAL, it modifies the contract number by adding the last two digits of the fiscal year of the CAL plus a letter in front of the number. The letter indicates a category of contract.

### What do the letters after the contract number mean?

When a contract requires different kinds of payment, the County adds a letter suffix at the end to differentiate the payments.

The County’s OneSolution system needs to know when a payment is due. For example, Mr. Biggam’s annual fee is payable in 12 monthly installments; his Clean Slate subsidy is payable in 4 quarterly payments; and his insurance subsidies are payable annually.

There is a separate entry in the system for each of these four payments. The description for each insurance subsidy was not “subsidy” or “reimbursement”; it was simply “insurance.”

Figure 15 is an excerpt from the FY2019 CAL showing the contract number suffixes and descriptions for the four payments to Mr. Biggam. The red font color is added.

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**Figure 15: Excerpt from the FY2019 CAL re Mr. Biggam’s Insurance Subsidies**

<table>
<thead>
<tr>
<th>Department Title</th>
<th>GL Obj</th>
<th>2018-19 Contract #</th>
<th>Contractor</th>
<th>2018-19 Contract Description</th>
<th>2018-19 Amt</th>
</tr>
</thead>
<tbody>
<tr>
<td>PUBLIC DEFENDER</td>
<td>62385</td>
<td>19C0147A</td>
<td>BIGGAM, LAWRENCE P</td>
<td>18-19 Main Public Defender Services</td>
<td>7,042,938.00</td>
</tr>
<tr>
<td>PUBLIC DEFENDER</td>
<td>62385</td>
<td>19C0147B</td>
<td>BIGGAM, LAWRENCE P</td>
<td>18-19 Main Public Defender, Clean Slate/Prop 47</td>
<td>207,000.00</td>
</tr>
<tr>
<td>PUBLIC DEFENDER</td>
<td>62381</td>
<td>19C0147C</td>
<td>BIGGAM, LAWRENCE P</td>
<td>18-19 Main Public Defender, Liability Insurance</td>
<td>336,416.64</td>
</tr>
<tr>
<td>PUBLIC DEFENDER</td>
<td>62381</td>
<td>19C0147D</td>
<td>BIGGAM, LAWRENCE P</td>
<td>18-19 Main Public Defender, Health Insurance</td>
<td>526,209.47</td>
</tr>
</tbody>
</table>

Source: FY2019 Continuing Agreements List.

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Unintended Consequence 6: Using a Wrong (or at Least Questionable) GL Obj Code for the Insurance Subsidies

In the meantime, the County had to assign a “GL Obj” code to Contract Nos. 19C0147C and 19C0147D. GL Obj stands for “general ledger object.” It is a 5-digit code the County uses to identify a financial transaction, or, in the case of an expense, the item purchased. In this case, someone selected 62381 (Professional and Special Services - Other) instead of 62385 (Mr. Biggam’s contract). See Figure 16.

Figure 16: Excerpt from the FY2019 CAL re the GL Obj for Mr. Biggam’s Insurance Subsidies

To assign the GL Obj code for Mr. Biggam’s contract, one would first have to appreciate that reimbursing an expense is not the same as making the purchase. Having a copy of Mr. Biggam’s contract might not help, even if one knows where to look. The obligations to reimburse Mr. Biggam for his insurance are in Section 10 of his contract, which is reproduced in Appendix 7. It takes a careful reading to notice the payment provisions, let alone to understand them.

Unintended Consequence 7: Contributing to a Misleading and Uninformative Presentation of the Expenditure Budget for Unit 59

The FY2019 Budget Introduction states that the document contains schedules “designed to satisfy the needs of knowledgeable budget users.” Schedule 9 is supposed to show how each budget unit intends to spend its money. The Schedule 9 for Unit 59 identifies the main contractor as “Larry Biggam.” The description of Unit 59 states that the “Public Defender” provides services as if Unit 59 were a person, not a budget unit. The Table of Organizational Unit Descriptions states that Unit 59’s budget provides for

- a main contract with BCM;
- two conflicts contracts;
- “fourth party defense counsel” (referring to the CDCP);
- investigation costs, expert witnesses, and related services (referring to case-specific costs); and
- extraordinary defense costs (referring to what this report terms “Special Circumstances” cases).

The above description does not mention that County Counsel administers the CDCP and reviews all claims for case-specific costs. Figure 17 below is an excerpt from the FY2019 Schedule 9 for Unit 59.
Schedule 9 first came to the Grand Jury’s attention when a witness attempted to use it to point out the size of Mr. Biggam’s health insurance subsidy. The Grand Jury recognized that the janitorial services, rents, and utilities were for the Watsonville office space. The Grand Jury wondered if the County Administrative Office and County Counsel were billing duplicating services, supplies, and miscellaneous expenses to Unit 59. They were not. After examining the work papers for Schedule 9, the Grand Jury prepared Figure 18, the Grand Jury’s understanding of the County’s public defense services.

There are several ways in which the presentation in Schedule 9 fails to explain the function of Unit 59. Two of these failures are attributable to hidden compensation (Unintended Consequences 1, 2, 4, and 5 above). A third failure is like Unintended Consequence 6, in that it stems from using an incorrect or uninformative GL Obj code. Other failures stem from other sources unrelated to the public defense contracts. Figure 19 lists the presentation failures.
1. **Arbitrary Order.** Using GL Obj codes to determine the order in which Schedule 9 lists the line items is arbitrary and uninformative.

2. **Understating Mr. Biggam’s Compensation.** The presentation understates the total cost of Mr. Biggam’s contract by the $616,994.55 that the presentation includes, with other amounts, in the highlighted line items.

3. **Obscuring the Conflicts Firms’ Free Watsonville Office Space.** The presentation scatters this possible contract “adjustment” across three line items and blends it with Mr. Biggam’s compensation.

4. **Uninformative Cost Descriptions.** The presentation scatters the budget for case-specific costs is across four line items (Miscellaneous Expense-Services, Duplicating Services, Supplies, and Public Defender/Special), only one of which describes a specific kind of expense.

5. **Suggestion that Mr. Biggam is the Public Defender.** By describing Mr. Biggam’s contract as the “Public Defender Contract,” the presentation wrongly implies that Mr. Biggam is the Public Defender. In fairness, however, the person who prepared Schedule 9 could not be expected to recognize this error.

6. **No Mention of the CDCP.** The presentation obscures the important role that the CDCP plays in addressing conflicts and reviewing defense costs.

7. **False Impression of a “Real” Department.** Unit 59 does not furnish supplies, only services. The County has no control over what an attorney needs to purchase to defend a client, and so a breakdown of those items is unimportant. Attempting to break down the case-specific costs creates the impression that the County, and not the defense attorneys, is purchasing the identified supplies.

[The report continues on the next page.]
Unintended Consequence 8: Misinforming the Board (Again)

The County Administrative Office had access to and should have been familiar with Mr. Biggam’s contract. Nevertheless, it may have relied on the CAL or Schedule 9 when it prepared the 2018 Memo, which understated the FY2019 cost of Mr. Biggam’s contract by $616,994.55. The 2018 Memo also failed to mention the Conflicts Firms’ free use of the Watsonville office space, which is part of the cost of their services, even if not in their written contracts.

In a Disorganized Contract, Even Section Numbers Do Not Always Add Clarity

To answer the Grand Jury’s questions about how much the County paid the public defense contractors, the Controller’s Office had to sort the payments based on descriptions. Some descriptions are helpful. Others are not. Figure 20 illustrates the range of descriptions.

Figure 20: Selected Payment Descriptions

<table>
<thead>
<tr>
<th>Vendor</th>
<th>FM</th>
<th>Batch ID</th>
<th>Document</th>
<th>GLKey</th>
<th>Fund</th>
<th>GL Obj</th>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>V11809</td>
<td>BIGGAM</td>
<td>LAWRENCE P</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>12</td>
<td>6/30/2018</td>
<td>OH305684</td>
<td>F25563_033618</td>
<td>5100000</td>
<td>0110</td>
<td>02386</td>
<td>334.73</td>
</tr>
<tr>
<td>2018</td>
<td>01</td>
<td>7/19/2018</td>
<td>OH305611</td>
<td>JULY 2018</td>
<td>5100000</td>
<td>0110</td>
<td>02386</td>
<td>596,911.50</td>
</tr>
<tr>
<td>2018</td>
<td>12</td>
<td>6/21/2018</td>
<td>OH302559</td>
<td>BATCH_092617</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>87.50</td>
</tr>
<tr>
<td>2018</td>
<td>12</td>
<td>6/7/2018</td>
<td>OH308413</td>
<td>18CR1981_050918</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>160.00</td>
</tr>
<tr>
<td>2018</td>
<td>02</td>
<td>8/13/2018</td>
<td>OH311748</td>
<td>F25036_080216</td>
<td>5100000</td>
<td>0110</td>
<td>02386</td>
<td>1,000.00</td>
</tr>
<tr>
<td>2018</td>
<td>08</td>
<td>2/22/2018</td>
<td>OH280978</td>
<td>JULY2017</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>505,970.64</td>
</tr>
<tr>
<td>2018</td>
<td>12</td>
<td>6/30/2018</td>
<td>OH305701</td>
<td>18CR202505_051018</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>537.43</td>
</tr>
<tr>
<td>2014</td>
<td>07</td>
<td>1/8/2014</td>
<td>FY14PEREXP7</td>
<td>VS6120401</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>2,950.00</td>
</tr>
<tr>
<td>2018</td>
<td>10</td>
<td>4/5/2018</td>
<td>OH283399</td>
<td>PROP 47</td>
<td>5100000</td>
<td>0110</td>
<td>02385</td>
<td>50,000.00</td>
</tr>
<tr>
<td>2018</td>
<td>08</td>
<td>2/15/2018</td>
<td>OH279591</td>
<td>18CR00184_013118</td>
<td>5100000</td>
<td>0110</td>
<td>02381</td>
<td>380.25</td>
</tr>
</tbody>
</table>

Source: County Controller

It would have been helpful if every time a request for payment was submitted, the request included a reference to the section number of the contract that entitles the contractor to the payment. As Table 3 shows, however, not all contract paragraphs have a number. The entitlements to the malpractice insurance and employee health insurance subsidies appear in one long run-on sentence, separated only by a semicolon. If a cost is reimbursed in a Special Circumstances case, it is not clear whether payment is made pursuant to Section 7 (reimbursement of costs without exception for Special Circumstances cases) or Section 8 (Special Circumstances cases) of Mr. Biggam’s contract.
Part 6: Extending the Duration of Public Defense Contracts Beyond the Budget Cycle Makes It Difficult to See the Cost of the Contracts

Until this year, the County’s planning did not extend beyond the next fiscal year, so the County naturally pays less attention to the parts of a contract that extend beyond that fiscal year. Even a two-year budget cycle does not shed much light on the parts of a contract that extend beyond the two years. It does not matter whether a thing is transparent or opaque if no one is looking at it. A County contract becomes less transparent and more opaque as the length of its term extends beyond the County’s planning cycle.

The County’s public defense contracts became more opaque as their terms increased from one or two years in the 1970s to four or six years in the 2000s. This opacity hid the cumulative effect of minor changes from the cost of the contracts to the County.

Short-Term Reductions and Long-Range Increases

Beginning in July 1992 and continuing through July 2012, the County and Mr. Biggam renegotiated his contract 14 times. Each negotiation reduced Mr. Biggam’s annual fee in the upcoming one or two fiscal years but extended Mr. Biggam’s engagement for an additional one or two years. Starting with the FY2002 annual fee negotiated in 1999, the initial amount of each annual fee increased noticeably.

Figure 21 shows that although Mr. Biggam reduced his annual fee with all but one renegotiation, the overall trend of the annual fee was upward.

Each column of Xs represents a separate contract. Each X in a column represents a fiscal year that the contract covers. The first X in a diagonal line of Xs represents the originally negotiated annual fee for a fiscal year. Each additional X in the diagonal line shows how the annual fee for the same fiscal year was renegotiated in subsequent contracts.

Figure 21 shows, for example, that the 1999 contract:

- reduced the FY2000 annual fee to $3,538,288;
- reduced the FY2001 annual fee to $3,722,788;
- extended the contract to FY2002 for an annual fee of $3,971,988; and
- extended the contract to FY2003 for an annual fee of $4,247,113.

Similarly, Figure 21 also shows that the annual fee for FY1992 was negotiated in the 1991 contract and was never renegotiated.
Figure 21:  
The Negotiation and Renegotiation of Mr. Biggam’s Annual Fee—Contracts dated 1988–2018; Fiscal Years FY1989–FY2022

Source: Mr. Biggam’s public defense contracts from 1988 through 2018.

For the first 10 years of this pattern, the renegotiated annual fee increased at a rate that was about the same as the rate of inflation. In June 1999, however, Mr. Biggam negotiated annual fees for FY2002 and FY2003 that increased more rapidly. He would later compromise those rates, but the compromised rate remained higher than the rate of inflation. In June 2012, Mr. Biggam negotiated a three-year extension into FY2016–FY2018. The County never renegotiated the annual fees for those years.
**Appendix 9** is a similar chart for the Conflicts Firms and reflects a different pattern of renegotiation. If the pattern of renegotiation originated with the County Administrative Office, one would expect to see the same pattern of renegotiation over the same time in both charts. The differences between Figure 21 and Appendix 9 suggest that the pattern of frequent renegotiation originated with Mr. Biggam.

Figure 22 shows how the increases in the annual fee, both as originally negotiated and as finally renegotiated, compared to the rate of inflation during the same period.

**Figure 22: The Negotiation and Renegotiation of Mr. Biggam’s Annual Fee—Contracts dated 1988–2012; Fiscal Years FY1989–FY2018**

![Graph showing the negotiation and renegotiation of Mr. Biggam's annual fee](image)

*Sources: Public defense contracts; County Controller records; California Division of Industrial Relations.*

**Appendix 10** has a similar chart for the Conflicts Firms.

In June 2018, Mr. Biggam repeated this pattern of negotiating higher rates of increase in the more distant years, obtaining a 4% increase for FY2021 and a 5% increase for FY2022. The County gave the same increases to the Conflicts Firms.
Whether There is a Net Increase or Decrease Might Depend on One’s Focus

The memo from the CAO to the Board dated June 15, 2006 (2006 Memo), the 2008 Memo, and the memo from the CAO to the Board dated June 26, 2012 (2012 Memo) emphasized the near-term savings that resulted from Mr. Biggam’s renegotiated contracts but did not contrast the savings with the cost of the contract extensions.\[62\] \[64\] It may be that the CAO assumed that the future increases would be negotiated down in the future and therefore were not important.

In calculating the dollar amount of the savings, the memos did not account for any increase in Mr. Biggam’s separate overhead subsidies. In fact, the memos never mentioned that separate overhead subsidies were part of the total cost of Mr. Biggam’s contracts.

It seems unlikely that the CAO was unaware of the separate overhead subsidies. Did the CAO consider them to be immaterial? Was the difficulty of calculating and explaining the effect of the separate overhead subsidies not worth the effort? Perhaps, but that proves a point of this report. Separate overhead subsidies make a contract more complex and obscure the total cost of a contract. They make the contract opaque.

- **The 2006 Memo.** The 2006 Memo to the Board described the terms of Mr. Biggam’s new contract as “favorable to the County.” The new agreement reduced the annual fees for FY2007 and FY2008 by $217,236. The memo did not explain that the increases in FY2009 and FY2010 over the FY2008 annual fee totaled $959,461. The following was the only explanation:

> At this time we have reached agreement with the Main Public Defender of a two year extension of the existing agreement and reductions in the contract amounts for 2006–07 and 2007–08. The recommended agreement extends the term of the agreement through 2009–10. The table which follows provides a comparison of the current agreement and the recommended agreement.

<table>
<thead>
<tr>
<th>Year</th>
<th>Current Contract</th>
<th>Recomm. Contract</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005–06</td>
<td>$ 4,524,237</td>
<td>NA</td>
<td></td>
</tr>
<tr>
<td>2006–07</td>
<td>4,803,487</td>
<td>$ 4,727,828</td>
<td>$ (75,659)</td>
</tr>
<tr>
<td>2007–08</td>
<td>5,082,157</td>
<td>4,940,580</td>
<td>(141,577)</td>
</tr>
<tr>
<td>2008–09</td>
<td>NA</td>
<td>5,237,015</td>
<td></td>
</tr>
<tr>
<td>2009–10</td>
<td>NA</td>
<td>5,603,606</td>
<td></td>
</tr>
</tbody>
</table>

Published June 27, 2019
The 2008 Memo. The 2008 Memo recommended increases over the FY2010 annual fee ($5,454,738) of $200,000 for FY2011, $501,368 for FY2012, and $860,271 for FY2012, or $1,561,639 in total. The 2008 Memo explained the exchange of a $131,145 reduction for $1,561,639 in increases as follows:

This supplemental provides for restructuring the existing contract for the main public defender to provide for the operation of the Watsonville Office and reduce the cost of living adjustments in the existing agreement for 2008-09 and 2009–10 to an amount consistent with the cost of living adjustments provided the District Attorney’s Bargaining Unit. The resulting savings is used to fund the budget augmentation required to operate the new Watsonville Office. Below is a summary of the recommended restructuring:

<table>
<thead>
<tr>
<th>Year</th>
<th>Current Contract</th>
<th>Recomm. Contract</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td>$ 5,237,015</td>
<td>$ 5,254,738</td>
<td>$ 17,723</td>
</tr>
<tr>
<td>2009–10</td>
<td>5,603,606</td>
<td>5,454,738</td>
<td>(148,868)</td>
</tr>
<tr>
<td>2010–11</td>
<td></td>
<td>5,654,738</td>
<td></td>
</tr>
<tr>
<td>2011–12</td>
<td></td>
<td>5,956,106</td>
<td></td>
</tr>
<tr>
<td>2012–13</td>
<td></td>
<td>6,315,009</td>
<td></td>
</tr>
</tbody>
</table>

Other changes in the new agreement include:

- reducing the deductible for the main public defender firm’s malpractice insurance from $50,000 to $25,000; and
- increasing the amount in extraordinary fee cases to the amount now authorized by the Superior Court for 4th party appointments.

[Emphasis added.]

The memo did not point out that by agreeing to lower the deductible for Mr. Biggam’s malpractice insurance, the County would have to increase its malpractice insurance subsidy.

[The report continues on the next page.]
The 2012 Memo. The 2012 Memo explained the exchange of an $836,639 reduction for $1,561,639 in increases over the FY2010 annual fee as follows:

In summary, the recommended agreement provides for concessions totaling $836,639 over the existing three year term of the agreement (2012–13 through 2014–15) and extends the term of the contract by three years to 2017–18. This extension will provide for the stability and retention of existing employees and new hires in a competitive marketplace, and will provide for an orderly transition of the Public Defender function to the County at the conclusion of the current agreement. The recommended agreement not only provides immediate savings, it also provides reductions over the current contract in years two and three, and reductions in planned percentage gains in the final years. The reduced contract amount represents a significant contribution to the County during these difficult times.

<table>
<thead>
<tr>
<th>Year</th>
<th>Current Contract</th>
<th>Recommended Contract</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012–13</td>
<td>$5,729,738</td>
<td>$5,604,738</td>
<td>($125,000)</td>
</tr>
<tr>
<td>2013–14</td>
<td>$6,031,106</td>
<td>$5,754,738</td>
<td>($276,368)</td>
</tr>
<tr>
<td>2014–15</td>
<td>$6,390,009</td>
<td>$5,954,738</td>
<td>($435,271)</td>
</tr>
<tr>
<td>2015–16</td>
<td>$6,154,738</td>
<td>$6,154,738</td>
<td></td>
</tr>
<tr>
<td>2016–17</td>
<td>$6,454,738</td>
<td>$6,454,738</td>
<td></td>
</tr>
<tr>
<td>2017–18</td>
<td>$6,804,738</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

[Emphasis added.]

The memo refers to “reductions in planned percentage gains in the final years.” Presumably the CAO meant that the increases in years 4-6 were smaller than she had originally intended. Whether that reduction reflects a concession by Mr. Biggam is unclear.

[The report continues on the next page.]
Part 7: Allowing Mr. Biggam to Appear to Be the Public Defender Makes County Government Less Transparent

Mr. Biggam Appears to Be the County’s Public Defender

Many County documents, including the Budget, refer to the Public Defender. Sometimes, as in the 2012 Memo quoted in Part 6 above, the words appear to refer directly to Mr. Biggam. In many cases, the words refer to Unit 59 but could easily be understood to refer to Mr. Biggam. When asked to name the Public Defender, County employees who are not themselves attorneys normally identify Mr. Biggam.

Mr. Biggam refers to himself as the Public Defender. His letterhead declares that he holds the Office of Public Defender.

Figure 23: Mr. Biggam’s Letterhead

Mr. Biggam’s Contracts Make Him Look Like the Public Defender

Mr. Biggam’s contracts do not appoint him as Public Defender but suggest that he already holds that office. The contracts require him to “perform the functions and duties of the Public Defender” and refer to his staff attorneys as “deputy public defenders.”

[The report continues on the next page.]
Table 4 shows that all but one of Mr. Biggam’s contracts purport to be signed by the Public Defender.

**Table 4: Representative Signatures on Each of Mr. Biggam’s Contracts**

<table>
<thead>
<tr>
<th>Contract Date(s)</th>
<th>County’s Signature</th>
<th>Other Signature</th>
</tr>
</thead>
<tbody>
<tr>
<td>1977, 1978</td>
<td><img src="image1.png" alt="Signature" /></td>
<td><img src="image2.png" alt="Signature" /></td>
</tr>
<tr>
<td>1988</td>
<td><img src="image3.png" alt="Signature" /></td>
<td><img src="image4.png" alt="Signature" /></td>
</tr>
<tr>
<td>1991, 2006, 2008, 2009, 2010,</td>
<td><img src="image5.png" alt="Signature" /></td>
<td><img src="image6.png" alt="Signature" /></td>
</tr>
<tr>
<td>2018 amendment to the 2012 contract</td>
<td><img src="image9.png" alt="Signature" /></td>
<td><img src="image10.png" alt="Signature" /></td>
</tr>
</tbody>
</table>

Source: Mr. Biggam’s contracts

[The report continues on the next page.]
Who Is the Main Public Defense Contractor?

It is unclear whether Mr. Biggam or BCM, the firm in which he is a name partner, is the main public defense contractor. In the Board minutes that the Grand Jury reviewed, almost all the references to the contractor are to BCM, and not to Mr. Biggam personally. The budget and accounting documents that the Grand Jury reviewed, including those attached to Board minutes, identify the contractor as Mr. Biggam or Mr. Biggam “doing business as” BCM.

Mr. Biggam’s contracts confuse the identity of the contractor.

- **The First Page of Each Contract.** Mr. Biggam’s 1977 and 1978 contracts each state that the agreement is between the County and:

  **LAWRENCE BIGGAM, hereinafter referred to as “CONTRACTOR,”**

  Each of Mr. Biggam’s remaining contracts, including the 2012 contract, similarly states that the agreement is between the County and

  **LAWRENCE P. BIGGAM, attorney, hereinafter referred to as “CONTRACTOR,”** [emphasis added]

  The 2018 amendment to the 2012 contract, however, opens with the following language:

  *The parties hereto agree to amend that certain Agreement dated July 2, 2012 … between the COUNTY … and the law firm of LAWRENCE P. BIGGAM, attorney, hereinafter referred to as “CONTRACTOR,”*[emphasis added]*

- **The Signature Page of Each Contract.** As noted above, none of the contracts is signed by Mr. Biggam in his personal capacity, by BCM as a law firm, or by “the law firm of Lawrence P. Biggam.”

- **The Current Contract.** Section 16 of Mr. Biggam’s 2012 contract, as amended, uses the phrase “the law firm of CONTRACTOR” in two places, the term “CONTRACTOR” in two other places, and the phrase “the Law Offices of Biggam, Christensen and Minsloff” in another place.

- **Mr. Biggam’s Characterization.** A January 30, 1978 letter to the CAO from Mr. Biggam on BCM letterhead identifies BCM as the contractor:

  *The “Public Defender’s Office” is a private law firm which independently contracts with Santa Cruz County to provide specific legal services for an established annual fee*. ...
Mr. Biggam is Not the Public Defender

Although Mr. Biggam’s contract did not appoint him as the public defender, some County executives believe that the Board appointed him as the public defender at some time. The Board's minutes include an opinion of counsel that Mr. Biggam is not the public defender. See Appendix 11.

Allowing Mr. Biggam to Appear to Be the Public Defender Makes His Contract and County Government Less Transparent

Even if Mr. Biggam’s ambiguous status leads to no specific harm, it makes an already difficult contract even more confusing. Making government appear to be something that it is not is the opposite of transparency. The County should need no other reason for discontinuing, and asking the County’s criminal defense attorneys generally to discontinue, the practice of referring to any public defense attorney as a public defender or deputy public defender.

[The report continues on the next page.]
Part 8: If it had the Resources of a Department, the County Administrative Office Might Have Understood the Real Cost of the Public Defense Contracts

According to the Budget, the duty of the CAO is to oversee the County’s departmental functions, not be a Department. The duty of the public defender, if the County had one, would be to ensure that the courts do not deprive a person’s freedom without due process if the person cannot afford an attorney. The mission of Unit 59, in contrast, is not to be the public defender, but to fund the services that a public defender would provide.

For years the County has not seen a need to do anything other than fund the public defense contractors because, by all accounts, they are very good at what they do. No concerns about the quality of public defense contractor services have come to this Grand Jury’s attention. No concerns about the quality of public defense contractor services are reflected in the reports of five previous Grand Juries. At least in Santa Cruz County, giving public defense counsel total freedom to do their jobs has worked.

The County Administrative Office Stopped Examining Mr. Biggam’s Financial Records

There was a time when Mr. Biggam disclosed his finances to the County. In January 1978, Mr. Biggam sent a 13-page letter to the Board describing how his firm worked with the County Administrative Office to arrive at an annual fee. (Mr. Biggam did not have any overhead subsidies at that time.) The letter described how a County Budget Analyst met with BCM’s controller and reviewed BCM’s financial records. The letter also described arguments over expense assumptions and how they were resolved. When the CAO recommended approval of the FY1979 public defense contracts to the Board in August 1978, he included a 6-page memo justifying the cost. (The 2018 Memo, by contrast, barely discussed cost.)

At some point, the County stopped demanding access to Mr. Biggam’s financial information. A 1991 report of the Grand Jury reveals that Mr. Biggam did not honor a Grand Jury subpoena for his financial records.

Lacking the Resources to Analyze Data, the County Administrative Office Has Overlooked Declining Caseloads

The County Administrative Office does not study or analyze the contractors’ quarterly reports. The Grand Jury found no evidence that the County has ever analyzed the quarterly reports, except that some addition errors are noted on some reports. The CAO has compiled total cases and total felonies in memos to the Board concerning the public defense contracts, but normally does not attempt to interpret them. For as far back as the County’s records go, each contractor has submitted its quarterly report in its own format. If the County were compiling the data, someone would have asked for the contractors to use the same report form.
If it had the Resources of a Department, the County Administrative Office Might View Claims of Increased Caseloads More Skeptically

When a change in the law has created new categories of tasks for the County’s main public defense contractor, the County Administrative Office has cited these new duties as justifying an increase in the main public defense contractor’s compensation.

- **Prison Realignment.** In 2011, AB 109, the Post Release Community Supervision Act of 2011 (Realignment), moved responsibility for supervising some felons after their release from prison from a state agency to the counties.

In 2012, the County and Mr. Biggam agreed to amend Mr. Biggam’s contract to add new clauses (j) and (k) to Section 1. Section 1 lists the kinds of cases Mr. Biggam is required to handle, and for which he receives no additional compensation. The new clauses read as follows:

\[ j. \text{ Representation at court-ordered sanctions of state inmates of Santa Cruz County origin that are placed on Post Release Community Supervision.} \]

\[ k. \text{ Representation at court-ordered parole revocation hearings as of July 1, 2013.} \]

The 2012 Memo then characterized this amendment as increasing Mr. Biggam’s workload, as follows:

\[ \text{The recommended agreement also provides for the Public Defender to assume new responsibilities for representation for court-ordered sanctions of state inmates of County origin that are placed on Post Release Community Supervision as of July 1, 2012, and court ordered parole revocation hearings as of July 1, 2013. To facilitate these additional workload assignments, …} \]

[Emphasis added.]

Unlike every other clause in Section 1, clauses (j) and (k) do not require that a court first appoint Mr. Biggam as counsel. The absence of this requirement, and the fact that Section 1 does not already require Mr. Biggam to act as counsel, suggests that there was no constitutional requirement for the County to provide representation in these matters. The 2012 Memo did not state whether there were other good reasons for the County to pay for the representation.

- **Felony Reclassification.** In 2014, Proposition 47 reclassified several categories of felonies as misdemeanors, applying this reclassification retroactively. Thus, persons convicted of these felonies could apply to have their criminal record, terms of release, and sentences changed to reflect the change in the law. The Clean Slate program arose out of the County’s desire to help eligible people get the benefits of this law. After granting $50,000 subsidies in each of FY2016 and
FY2017, the CAO wrote to the Board in support of a proposal to increase the subsidy to $150,000. (The Board increased the subsidy to $100,000.) The CAO’s June 5, 2017 memo (2017 Memo) read, in part:

*The Public Defender reassigned an attorney from the misdemeanor caseload to the program …. In order to sustain this new assignment, the Public Defender requests an increase of $150,000 …. Without this additional funding, the Public Defender will be unable to provide the full scope of services offered by the Clean Slate Program.*

The 2017 Memo did not mention that by changing a large class of felonies to misdemeanors, Proposition 47 could reduce Mr. Biggam’s future workload.

- **Marijuana Reform.** The 2017 Memo also alluded to the retroactive provisions of Proposition 64, which decriminalized adult recreational use of marijuana. As with Proposition 47, the CAO emphasized the additional work associated with the retroactive provisions without mentioning that eliminating an entire category could reduce Mr. Biggam’s future workload.

*The Absence of Data Allows Increases in Compensation for Public Defense Contractors to Seem Reasonable*

With crime in the news every day, it is easy for people to believe that crime is up. As with some prices, especially rising rents, it is easy to believe that everything is getting more expensive. Annual percentage increases of 3.5% in the FY2020 and FY2021 annual fees for the public defense contractors can easily seem reasonable. The 4% and 5% increase in the FY2022 and FY2023 annual fees might appear to be on the high side, but the evidence shows that the public defense contractors are willing to make concessions when money is tight. It is hard for the County Administrative Office to be critical of the public defense contractors when everyone says they are doing a great job.

*The Weak Justification for the 2018 Increases*

Figure 24 shows that the justification for the 2018 contract increases was just a minor rewording of the justification for the 2012 increase.

**Figure 24: Quotes from the Cost Justifications in the 2012 Memo and the 2018 Memo**

<table>
<thead>
<tr>
<th>2012 Memo</th>
<th>2018 Memo</th>
</tr>
</thead>
<tbody>
<tr>
<td><em>This extension will provide for the stability and retention of existing employees and new hires in a competitive marketplace, and will provide for an orderly transition of the Public Defender function to the County at the conclusion of the current agreement.</em></td>
<td><em>These extensions provide for the stability and retention of existing employees and new hires in a competitive hiring environment, as well as provide for an orderly transition of the Public Defender function to a new model at the conclusion of the contract extensions.</em></td>
</tr>
</tbody>
</table>

*Source: 2012 Memo and 2018 Memo*
Moreover, a few minutes of internet research would have revealed that even if there was a competitive hiring environment in 2012, the competition in 2018 was among the attorneys seeking employment. Law schools graduate more lawyers than there are jobs available. According to the Bureau of Labor Statistics, many law school graduates and licensed lawyers “end up finding work in other occupations or industries due to the difficulty in finding jobs with traditional legal employers.”

The County Administrative Office Has Allowed the Courts’ Concern for the Stability of the Public Defense System to Influence the County’s Attitude Toward the Public Defense Contractors

The County relies heavily on judges for their evaluation of the public defense contractors. The judges appreciate how Mr. Biggam does his job, and especially how Mr. Biggam respects, and teaches others to respect, the judges’ desire for an orderly court process.

The courts have demonstrated their influence on the selection and retention of public defense counsel in other ways. A three-person committee consisting of a judge, the CAO, and the editor of the Watsonville Register-Pajaronian evaluated the responses to the 1975 request for proposal (RFP) that resulted in Mr. Biggam’s (or BCM’s) selection. In 1995 and again in 1999, the County published an RFP to provide alternative public defense services. The 1995 RFP received proposals from the Page and Wallraff firms, a third firm headquartered out of County, and a new firm to be formed by former BCM associate attorneys. The Page and Wallraff firms and the same third firm also submitted proposals in response to the 1999 RFP. In each case, the County consulted with judges of the Superior Court. The CAO’s memos to the Board dated March 7, 1995 and March 11, 1999 reported that the judges opposed working with attorneys with whom they are unfamiliar, and opposed accepting the risk that a new firm might fail to organize a local office in time to provide a smooth transition. The Board accepted the CAO’s recommendation to accept the proposals of the Page and Wallraff firms, even though those proposals were much more expensive than the other firms.

The 2006 Memo again stressed the importance of stability in providing public defense services:

> We are pleased to have reached agreement with the Public Defender which, if approved by the Board, avoids the need for a costly and difficult transition from one provider to another during a period of time when the Courts are relocating.

[Emphasis added.]

The judges are an important source of information about the quality of public defense services, but they are a State agency and are not involved in the County’s spending decisions. They have no basis for evaluating the cost efficiency of the public defense services.
The Resources of a Department Would Have Given the County Administrative Office the Tools and Confidence to Negotiate Better Contracts

Figures 2 and 3 have already shown that for the past 20 years, total case assignments and "total" compensation of the public defense contractors have moved in opposite directions. Figure 25 shows that Mr. Biggam's "total" compensation has been increasing at an average rate of 4.12% per year for 20 years while total case assignments for the same period have fallen on average 1.09% per year.

**Figure 25: 20 Years of Mr. Biggam’s “Total” Compensation in $1,000s and 20 Years of Mr. Biggam’s Reported Case Assignments**

![Graph showing Mr. Biggam's compensation and case assignments over 20 years.](image)

_Sources: Public defense contracts; County Controller records; Cal Div of Ind Relations._

Seeing this graph would have given the CAO reason to question the wisdom of assuming that the previous year’s compensation was merited and that an additional increase was appropriate. With supporting data, the CAO would be well positioned to fend off pressure from anyone with a less-informed opinion about Mr. Biggam’s compensation.

Figure 25 might have inspired the CAO to compare the increases in Mr. Biggam’s compensation to the rate of inflation. Figure 26 compares Mr. Biggam’s annual fee (and none of his other compensation elements) from FY1989 through FY2016 on the assumption that the chart would have been prepared in FY2017. Figures 25 and 26 suggest that the County could have reduced Mr. Biggam’s annual fee by $2 million and still made the contract worth Mr. Biggam’s time.
Figure 26: 28 Years of Mr. Biggam's Annual Fee Compared to Inflation

Sources: Public defense contracts; County Controller records.

[The report continues on the next page.]
Part 9: If It Had the Resources of a Department, the County Administrative Office Might Have Made Different Choices About Other Provisions in the Public Defense Contracts

Compensation Structure

If it had the resources of a Department, the County Administrative Office might have been aware that the literature on the subject recommends against compensating public defense contractors with a fixed fee.\[23\] \[24\] \[25\]

A fixed fee tempts a contractor to cut costs by overworking and underpaying staff. A fixed fee may also tempt a contractor to skimp on costs, such as consulting with experts. Mr. Biggam’s FY1977 and FY1978 contracts created the latter temptation by requiring him to bear these expenses. (In contrast, the Conflicts Firms’ contracts in those years covered their costs.) To the extent that temptation exists, the Grand Jury has found no evidence to suggest that the County’s public defense contractors have ever given into it.

The literature recommends that public defense contractors be compensated for some matters on a per-case basis and for other matters on a per-hour basis in much the same way that CDCP attorneys are compensated.\[76\]

The County Administrative Office at one point assembled data showing that CDCP attorneys are paid more per case than the public defense contractors. That analysis, however, did not account for differences in the mix of cases that the CDCP and the public defense contractors handle. Cases do not get to the CDCP unless all three contractors have a conflict, which indicates that CDCP cases are more complicated.

Balanced “Adjustment” Language

If it had the resources of a Department, the County Administrative Office might have recognized the one-sided nature of the “adjustment” language in the public defense contracts. It could have added language to offset the suggestion that adjustments are made only when caseloads increase.

Presently pending legislation would eliminate or reduce one of the services that Mr. Biggam offers in the Clean Slate Program—expungement of criminal convictions. AB–1076, if enacted into law, would expunge the records of eligible persons automatically, eliminating the need for an attorney in many if not most cases.\[77\] Under the existing language of the contract, Mr. Biggam can argue that nothing in the contract entitles the County to reduce his fee if a change in the law lightens his workload.
Quality Assurance

If it had the resources of a Department, the County Administrative Office might have been familiar with the NLADA Model Contract. The Model Contract is designed to ensure adequate representation. The following Model Contract provisions are not in the County’s public defense service contracts.

- **Continuing Education and Training.** For each of the contractor’s attorneys, seven hours of continuing education in public defense law is required annually.
- **Minimum Experience Requirements.** Attorneys must have minimum levels of experience to handle specific kinds of cases.
- **Continuity of Representation.** The contractor must commit to have the same attorney represent the defendant at all stages.
- **Prompt Contact.** An attorney must contact each defendant within a specified time after appointment.
- **Maximum Caseloads per Attorney.** The cases assigned to attorneys must not exceed certain maximums.
- **Legal Assistant and Investigator Staffing.** The Model Contract uses formulas to determine the minimum number of legal assistants and investigators.
- **Quarterly Position Salary Profile.** The Model Contract requires a quarterly report that includes attorney names and support staff names, distributed by type of case.
- **Quarterly Case Completion Report.** The Model Contract requires reports of completed cases rather than assigned cases.
- **Discipline Reports.** The contractor is required to report any complaints filed with the state bar against the contractor’s attorneys and any discipline resulting from the complaints.

Realistic Notice of Termination

If it had the resources of a Department, the County Administrative Office might have noticed that the termination provisions in the public defense contracts do not work very well if the contractor or one of the contractor’s named partners is suspended or disbarred. Any provision that permits the County to terminate the contract because of suspension or debarment requires, or can be interpreted to require, 90 days advance notice.

Only active members of the State Bar may practice law in California. A suspended or disbarred lawyer does not have 90 days to transfer a caseload. All representation must stop immediately. Moreover, no active attorney may be a partner of a suspended or disbarred attorney.

Change in Law Firm Personnel

If it had the resources of a Department, the County Administrative Office might have realized that a contract with a law firm should identify the attorneys whose continued membership in the firm is important. A provision that attempts to do that is in the 2012 Biggam Agreement. No similar provision is in either Conflicts Firm contract.
Findings

F1. The County Administrative Office lacks the resources necessary to be the sole administrator of major contracts such as the public defense contracts.

F2. Negotiating multi-year, fixed price contracts for public defender services has cost the County several millions of dollars and created a windfall for public defense contractors.

F3. No one person or department within County government knows exactly how much total compensation the County pays to the public defense contractors, because payment records commingle some fee payments with cost reimbursements.

F4. The County’s portrayal of its public defense services is not transparent.

F5. The County’s accounting for separate overhead subsidies has for years caused the County to understate the compensation of the County’s public defense contractors in line-item budgets and in reports to the Board of Supervisors.

F6. The County’s duty to fund public defense services does not require the County to provide public defense contractors with free office space.

F7. When the County provides free office space to a contractor, the Controller’s Office does not know to ask whether the cost of the office space should be included in the contractor’s compensation for tax purposes.

F8. The County’s contract policies and standard forms are not integrated with each other, are difficult to use, are not available to the public, are incomplete, and in some cases are poorly written.

F9. The County’s public defense contracts violated written County policies without consequences.

F10. Standard forms are an excellent way to implement some County policies, but they must be used to be effective.

F11. County leaders misinterpret the meaning of County Counsel’s approval of a contract “as to form.”

F12. The County lost potentially valuable information when the County destroyed copies of contracts with, and reports submitted by, the public defense contractors.

Recommendations

R1. The Board of Supervisors should within the next 60 days instruct the County Administrative Officer to transfer responsibility for initiating and administering any major contract for delivery of services to County residents to a department or comparable organizational unit with the human resources to actively manage the contract. (F1)
R2. The Board of Supervisors should condition approval of any future proposal to pay a public defense contractor additional compensation, whether because a case involves special circumstances or otherwise, upon the presentation of evidence demonstrating that in the absence of additional compensation, the total compensation paid to the contractor would be inadequate. (F2)

R3. In the interest of transparency, the County Administrative Officer and the Auditor-Controller should work with Lawrence Biggam, the Watsonville landlord, and the Watsonville janitorial and utility providers to implement within the next six months an arrangement by which the County pays Mr. Biggam the amounts due to the Watsonville vendors and Mr. Biggam pays the Watsonville vendors. (F3)

R4. In the interest of transparency, the Board of Supervisors should instruct the County Administrative Officer to prepare and present for approval a document directing County staff (a) to use the term “public defense” instead of “public defender” to refer to the services that private defense contractors and Criminal Defense Conflict Program panel attorneys provide, (b) to refrain from referring to a public defense contractor or any member of their staff as a public defender, deputy public defender, or other “defender,” and (c) to refer to Budget Unit 59 using a word that the County Administrative Officer has determined does not suggest that Budget Unit 59 is a department. (F4)

R5. The Board of Supervisors should instruct the County Administrative Officer to prepare and present for approval a request to the County’s public defense contractors and the Criminal Defense Conflict Program panel attorneys, with respect and no suggestion of criticism, to refrain from referring to themselves or any peer as a public defender, deputy public defender, or other “defender.” (F4)

R6. The Board of Supervisors should instruct the County Administrative Officer to prepare and present for approval a policy that the County will not reimburse contractors for the cost of separate overhead items such as liability insurance, employee health insurance, or office space as one of the County’s obligations to the contractor. (F5, F6)

R7. The Board of Supervisors should instruct the County Administrative Officer to prepare and present for approval a policy that the County will not provide goods or services to contractors in lieu of cash. (F5, F6)

R8. The County Administrative Office and the Auditor-Controller should find a way to present the actual cost of the compensation paid to each public defense contractor on the County budget, beginning with the 2019–2020 fiscal year. (F5)

R9. The Board of Supervisors should instruct the County Administrative Officer to require, within the next 60 days, the public defense contractors to sign a customary use agreement with the County and, in the case of the alternative public defense contractors, pay reasonable compensation to the County for the use of the space. (F6)
R10. The Auditor-Controller should within the next 60 days take such steps as are appropriate to ensure that the County is reporting to the Internal Revenue Service the provision of office space, utilities, and janitorial services in Watsonville to the public defense contractors, as the law requires. (F7)

R11. The Board of Supervisors should within the next 90 days instruct the County Administrative Officer to work with the Auditor-Controller, the Purchasing Agent, and County Counsel to propose a timeline for revising the County’s policies and procedures generally, including the implementation of the recommendations in this report concerning contract rules that Board of Supervisors decides to implement. (F8–F12)

R12. The Policies and Procedures Manual should include a statement identifying the policies and procedures that have been promulgated by the authority of the Board of Supervisors, citing the source of the authority for the Board of Supervisors to adopt the policies and procedures, and describing in reasonable detail the procedure for amending or revising the policies and procedures. (F8)

R13. The County should present the online version of the Policies and Procedures Manual in a manner comparable to the online version of the County Code. (F8)

R14. The Policies and Procedures Manual should include a “readability policy” (i.e., a statement that County policies and contracts should be understandable by the County employees who can reasonably be expected to have to use or understand them) to appear at the beginning of the Policies and Procedures Manual and apply to each Title of the Policies and Procedures Manual. (F8)

R15. A County readability policy should include a requirement to the effect that (a) each paragraph of a policy or contract must have a unique reference number, (b) each paragraph of a policy or contract must have a descriptive heading, (c) each paragraph of a policy or contract should address only one idea, (d) any requirement of a policy or contract to do something must identify a party or person as being responsible for doing the thing, and (e) the organization of any policy or contract should be predictable. (F8)

R16. The County Administrative Office and the Auditor-Controller should work with the Purchasing Agent and County Counsel to rewrite the provisions of Policies and Procedures Manual Title I Section 300 in accordance with a County readability policy and move the provisions into an appropriate place or places in the Policies and Procedures Manual Title III Section 100. (F8)

R17. The County Administrative Office should work with the Purchasing Agent and County Counsel to integrate the Policies and Procedures Manual with the County’s contract templates, including department-specific templates. (F8)

R18. The County Administrative Office should work with the Purchasing Agent and County Counsel to ensure that the County’s contract templates and contract rules are consistent with each other. (F8)
R19. The County Administrative Office should work with the Purchasing Agent and County Counsel to include in the Policies and Procedures Manual a section that contains most of the County’s rules concerning the form and substance of a contract and that identifies the locations of any additional rules concerning the form and substance of a contract. (F8)

R20. The County’s contract rules should identify, or have a procedure for identifying, an individual who, with respect to each contract, will be responsible for ensuring that the County’s contract rules are followed. (F8)

R21. The County’s contract rules should (a) provide for a checklist of the County’s rules concerning the form and substance of a contract, which should remain in the contract’s electronic file, on which the person responsible for the contract, with respect to each such rule, certifies that the contract complies, states that the rule is inapplicable with an explanation why, or explains how the contract does not comply and why and (b) require the CAO Analyst to confirm that the checklist is complete, that any exceptions are appropriate, and that the reasons for any exceptions are sufficiently documented. (F8)

R22. The County’s contract rules should include a policy (a price justification policy) that (a) applies to appropriations above an amount to be specified in the price justification policy (e.g., more than $300,000), (b) defines acceptable ways to evaluate cost, (c) requires that, when a contract is forwarded to the CAO Analyst, the department also submit a memo demonstrating that using one of the acceptable ways to evaluate cost establishes that the cost is justified, and (d) if possible, records the CAO Analyst’s acceptance of the cost justification memo on the SCZCM1000 Report. (F8)

R23. The County’s contract rules should require that, for each service contract, the appropriate department has a written plan for measuring the performance of the contract that includes, as appropriate (a) one or more reports that the contractor will submit to the County, (b) other ways that the County will measure performance, (c) a description of how the department will analyze the performance data, and (d) a description of how the department will use the analysis. (F8)

R24. The County’s contract rules should require that, with respect to any contract that provides for payments for different purposes, the department work with the Controller’s Office, at the time of contract initiation and each amendment or renewal, to agree upon a set of code phrases to distinguish one payment from the other, require the contractor to identify the appropriate code phrase on the contractor’s invoices, and instruct the Controller’s staff to include the appropriate code phrase in the description of the payment. (F8)

R25. The duties of the Clerk of the Board with respect to contracts should include, in addition to verifying that all required signatures are present, confirming that the agreement is properly dated, that each page is numbered, and that there are no blank spaces in the document (other than for initials). (F8)
R26. The County should change County Counsel's certification on a contract from “Approved as to Form” to a phrase that is less likely to mislead anyone about the function of County Counsel, such as “County Counsel has advised the initiating department with respect to this Agreement.” (F11)

R27. The County’s contract rules should require the County to retain all records pertaining to the services of a contractor until such time as the County’s record retention policies permit the destruction of all the records. (F12)

**Required Responses**

<table>
<thead>
<tr>
<th>Respondent</th>
<th>Findings</th>
<th>Recommendations</th>
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</thead>
<tbody>
<tr>
<td>Santa Cruz County Board of Supervisors</td>
<td>F1–F12</td>
<td>R1, R2, R4–R7, R9, R11</td>
<td>90 Days September 25, 2019</td>
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<td>Santa Cruz County Auditor-Controller</td>
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<td>R3, R4, R8, R10, R11, R14–R16, R24</td>
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<td>F1, F2</td>
<td>R1, R2</td>
<td>90 Days September 25, 2019</td>
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<td>Santa Cruz County Supervisor Zach Friend</td>
<td>F1, F2</td>
<td>R1, R2</td>
<td>90 Days September 25, 2019</td>
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<td>Santa Cruz County Supervisor Ryan Coonerty</td>
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<td>R1, R2</td>
<td>90 Days September 25, 2019</td>
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<td>Santa Cruz County Supervisor Bruce McPherson</td>
<td>F1, F2</td>
<td>R1, R2</td>
<td>90 Days September 25, 2019</td>
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<tr>
<td>Santa Cruz County Administrative Officer</td>
<td>F1–F6, F8–F12</td>
<td>R1–R9, R11–R27</td>
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<td>Santa Cruz County Counsel</td>
<td>F8–F12</td>
<td>R11, R12, R14–R19, R26</td>
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<tr>
<td>Santa Cruz County Purchasing Agent</td>
<td>F8–F12</td>
<td>R11–R27</td>
<td>90 Days September 25, 2019</td>
</tr>
</tbody>
</table>
Defined Terms

- **2006 Memo**: Memorandum of Susan Mauriello to the Board dated June 15, 2006
- **2007 Memo**: Memorandum of Susan Mauriello to the Board dated June 12, 2007
- **2008 Memo**: Memorandum of Susan Mauriello to the Board included with a June 23, 2008 Board agenda item
- **2012 Memo**: Memorandum of Susan Mauriello to the Board dated June 26, 2012
- **2017 Memo**: Memorandum of Susan Mauriello to the Board dated June 5, 2017
- **2018 Memo**: Memorandum of Carlos Palacios to the Board dated June 12, 2018, a reproduction of which is attached as [Appendix 1](#)
- **BCM**: Biggam, Christensen and Minsloff
- **Board**: Santa Cruz County Board of Supervisors
- **Budget**: The County of Santa Cruz Adopted Budget—Fiscal Year 2018–19
- **CAL**: Continuing Agreements List
- **CAO**: County Administrative Officer
- **Caspe**: Caspe & Germain
- **CDCP**: Criminal Defense Conflicts Program
- **Conflicts Firm**: Alternative public defense contractor; since 1989, the Page firm and the Wallraff firm
- **Contract Module**: Contract module of the County’s integrated accounting and financial management OneSolution software
- **Contract Rules**: Section 300 and the Purchasing Regs
- **CPI**: California Consumer Price Index - All Items - Urban Wage Earners and Clerical Workers
- **Department**: County department
- **Encompass**: Encompass Community Services
- **Fox**: Fox & Popin
- **FTE**: Full-time equivalent
- **HSA**: Santa Cruz County Health Services Agency
- **Model Agreement**: NLADA Model Agreement for Public Defense Services
- **NLADA**: National Legal Aid & Defenders Association
- **Ordinance**: Santa Cruz County purchasing ordinance
- **Page**: Page & Dudley
- **PPM**: Policies and Procedures Manual
- **Purchasing Regs**: PPM Title III, Section 100
- **Realignment**: Post Release Community Supervision Act of 2011
- **RFP**: Request for proposal
- **Risk Management**: Risk Management Division of the Santa Cruz County Personnel Department
- **RPD**: Real Property Division of the Santa Cruz County Department of Public Works
- **Section 300**: PPM Title I, Section 300
- **Unit 59**: Budget Unit 59, titled “Public Defender”
Sources

Notes

1. See opinion of County Counsel reproduced at Appendix 11.


17. Agreement—Public Defender Services between the County of Santa Cruz and Lawrence P. Biggam. Versions dated July 1, 1977; July 1, 1978 (and Addendum dated July 17, 1978); July 1, 1988; July 1, 1991 (cover page dated June 29, 1991); December 1, 1992; July 1, 1993 (cover page dated July 12, 1993); July 1, 1995; July 1, 1996; July 1, 1997; July 1, 1999; July 1, 2001; July 1, 2002; July 1, 2002 [sic] (cover page dated July 1, 2004); July 1, 2006; July 1, 2008; July 1, 2009; July 1, 2012; July 1, 2012 (as amended by Amendment to Agreement Public Defender Services dated June 14, 2018). Obtained in response to document request.

18. See Note 2.


22. Grand Jury interviews.


26. See Note 14.


29. Grand Jury interviews.


39. Santa Cruz County Code, Title 2 (Administration and Personnel), Chapter 2.37 (Purchasing Procedures). County of Santa Cruz. Accessed June 12, 2019. https://www.codepublishing.com/CA/SantaCruzCounty/#!/SantaCruzCounty02/SantaCruzCounty0237.html#2.37

40. Santa Cruz County Code Sections 2.37.030 (Purchasing Agent—Established—Appointment) and 2.37.040(A) (Authority—Employees). County of Santa Cruz. Accessed June 12, 2019. https://www.codepublishing.com/CA/SantaCruzCounty/#!/SantaCruzCounty02/SantaCruzCounty0237.html#2.37.030

41. Santa Cruz County Code Section 2.37.040(D) (Personal Service Contracts). County of Santa Cruz. Accessed June 12, 2019. https://www.codepublishing.com/CA/SantaCruzCounty/#!/SantaCruzCounty02/SantaCruzCounty0237.html#2.37.040

42. Santa Cruz County Code Section 2.37.040(D) (Forms). County of Santa Cruz. Accessed June 12, 2019. https://www.codepublishing.com/CA/SantaCruzCounty/#!/SantaCruzCounty02/SantaCruzCounty0237.html#2.37.040

43. Santa Cruz County Code Section 2.37.140 (Unlawful purchases). County of Santa Cruz. Accessed June 12, 2019. https://www.codepublishing.com/CA/SantaCruzCounty/#!/SantaCruzCounty02/SantaCruzCounty0237.html#2.37.140


47. Grand Jury witness; responses to document request.


51. See Note 4.
52. See Note 38.
53. See Note 20.
   https://santacruzcountyca.igm2.com/Citizens/FileOpen.aspx?Type=12&ID=1096&Inline=True#page=202
56. See Note 33.
   https://santacruzcountyca.igm2.com/Citizens/FileOpen.aspx?Type=12&ID=1302&Inline=True
   https://santacruzcountyca.igm2.com/Citizens/FileOpen.aspx?Type=12&ID=1313&Inline=True
   https://santacruzcountyca.igm2.com/Citizens/FileOpen.aspx?Type=12&ID=1354&Inline=True
60. Grand Jury witnesses.
61. See Note 20.
62. See Note 4.
63. See Note 20.
64. See Note 54.
67. See Note 19.
   http://www.co.santa-cruz.ca.us/Portals/0/County/GrandJury/GJ2014_final/Transparent_Fair_Cost_Effective.pdf
69. See Note 34.
   https://www.bls.gov/ooh/legal/lawyers.htm
72. Grand Jury interviews.
76. See Note 73, Note 74, and Note 75.
78. See Note 37.
79. California Business and Professions Code section 6125. 
80. California Rules of Professional Conduct, Rule 5.3.1. 
   http://www.calbar.ca.gov/Portals/0/documents/rules/Rule_5.3.1-Exec_Summary-Redline.pdf
County of Santa Cruz Board of Supervisors
Agenda Item Submittal
From: County Administrative Office
(831) 454–2100
Meeting Date: June 12, 2018

Recommended Action(s):
1. Approve amendment to agreement with the law firm of Lawrence P. Biggam for public defender services through June 30, 2022, with contract costs of $7,249,938 in FY 2018–19.
2. Approve amendment to agreements with the law firms of Page, Salisbury & Dudley and Wallraff & Associates for public defender conflict of interest services through June 30, 2022, with contract costs of $1,166,540 in FY 2018–19.
3. Authorize the County Administrative Officer to sign the amendments.

Executive Summary
Every person appearing before a court has the right to counsel, regardless of their ability to pay. The County of Santa Cruz maintains one main contract for Public Defender services for indigent clients, and two contracts for Public Defender services where there is a potential conflict of interest. Four-year extensions for all three contracts are recommended for approval.

Background
The current contracts for public defender services expire on June 30, 2018. The County currently has three agreements: the main contract with Biggam, Christensen and Minsloff, and two conflicts contracts with Page, Salisbury & Dudley and Wallraff & Associates. These longstanding justice partners have provided superior service to the County, the Courts, and the residents of the County.

As changes to the structure for public defender services would be time consuming and complex, the contract with the main firm provides that “...In August 2016, the parties will begin discussions for the purposes of either extending this agreement beyond June 2018, or planning to transition to the Public Defender function to the County...” In August 2016, the main firm advised the County of their willingness to negotiate a successor agreement. Similarly, the conflicts contracts specify that “...In August 2017, the parties shall begin negotiations for the purpose of determining whether the parties will execute a new contract, and if so, a contract compensation level for 2018–19 and any subsequent years. In the event that an agreement on the renewal is not reached contractor will cooperate in the orderly transition of assigned cases...” In May 2017, we were advised of the willingness of the two firms to continue providing services.
Based upon the willingness of the three firms to continue to provide services to the County, we met with the principals to discuss extending the contracts and continued these discussions over the past year.

Analysis
Staff have concluded discussions with the main and conflict firms. The recommended contract extensions provide for increases over the existing agreements and extend the term of the agreements through June 30, 2022. All three contracts provide four years of funding, with contract increases of 3.5% in year one, 3.5% in year two, 4% in year three, and 5% in year four.

These extensions provide for the stability and retention of existing employees and new hires in a competitive hiring environment, as well as provide for an orderly transition of the Public Defender function to a new model at the conclusion of the contract extensions. The transition planning timeline is as follows:

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Deliverable</th>
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</thead>
<tbody>
<tr>
<td>2019–20</td>
<td>Study models and costs</td>
</tr>
<tr>
<td>2020–21</td>
<td>Develop transition plan</td>
</tr>
<tr>
<td>2021–22</td>
<td>Implement transition plan</td>
</tr>
</tbody>
</table>

Financial Impact
The contract extensions have been included in the FY 2018–19 Proposed Budget for the Public Defender, resulting in no additional Net County Cost.

In FY 2018–19, the law firm of Lawrence P. Biggam will receive a not to exceed amount of $7,042,938 for public defender services, including the deputy public defenders and investigators, and a not to exceed amount of $207,000 to partially offset the costs of the Clean Slate Program. These costs are budgeted in GL 591000/62385. Additional costs for health and liability insurance are budgeted in GL 591000/62381.

In FY 2018–19, the law firms of Page, Salisbury & Dudley and Wallraff & Associates will each receive a not to exceed amount of $1,166,540. These costs are budgeted in GL 591000/62384.

Submitted by:
Carlos J. Palacios, County Administrative Officer

Recommended by:
Carlos J. Palacios, County Administrative Officer

Click here to return to Background. Click here to return to Consequence 8.
## Appendix 2

Contracts and Quarterly Reports Reviewed
FY1975 through FY1998

[Return to text.]

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## Appendix 3

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### Contracts and Quarterly Reports Reviewed

**FY1999 through FY2018**

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*Published June 27, 2019*
Appendix 4

300 - CONTRACTS AND AGREEMENTS

A. CONTRACTS

A.1.1. Board of Supervisors Approval Required. All contracts for goods and services provided to the County of Santa Cruz are entered into under the legislative authority of the Board of Supervisors. Unless authority is delegated to another official (for example, to the Purchasing Agent for certain contracts under the purchasing ordinance, or to another individual as specified in this Section), ALL contracts must be approved by official action of the Board before their terms can be enforced, except for contracts entered into by constitutional office holders pursuant to Government Code Section 25303 and 29601.

A.1.2. Implied Requirement of a Writing; Conditional Exception for Verbal Contracts. Verbal contracts are acceptable only under emergency circumstances when necessary for the detection or prosecution of criminal matters, and the basic provisions of any verbal contracts shall be confirmed in writing within 1–10 working days.

A.2. Content of Agenda Item Seeking Board Approval. For the Board and interested members of the Public to assess the financial impact of an agreement being considered by the Board, the agenda items asking for the agreement to be approved must summarize the fiscal content of the contract. An appropriate consent agenda item might read, for example:

"Approve a contract with the Department of Health Services, in the amount of $35,680, to provide for increased public outreach activities with respect to Lyme’s Disease, as recommended by the Health Services Officer."

A.3. Who Initiates and Administers Contracts. Contracts are initiated by the department that requires a service, and it is the department's responsibility to administer the contract after it is approved by the Board of Supervisors or Purchasing Agent.

A.4. Who Must Approve Amendments to Contracts. The Board or the Purchasing Agent must approve changes to contracts approved by the Board or Purchasing Agent.

A.5.1. Authorization to Negotiate Does Not Confer Authority to Execute. If the Board authorizes a Department Head to negotiate an agreement, it must be returned to the Board for approval. A.5.2. No Performance Before Approval. Agreements shall be submitted to the Board prior to the commencement of any work. A.5.3. Retroactive Provisions. In extraordinary circumstances, if the terms of a contract are to be retroactive, the Board must state their intent in advance. IF THE BOARD DOES NOT CLEARLY STATE ITS INTENT TO MAKE CONTRACT PROVISIONS RETROACTIVE TO A SPECIFIC DATE, NO PAYMENTS WILL BE ALLOWED FOR SERVICES RENDERED PRIOR TO BOARD APPROVAL OF THE AGREEMENT.
A.6. Authority to Execute Does Not Confirm Authority to Modify the Submitted Document. When the Board authorizes a Department Head to execute an agreement, it is authorizing the Department Head to sign the Board approved agreement on behalf of the Board but the terms and conditions must not be altered.

A.7. Standard Template. It is recommended that the standardized Agreement Forms approved by County Counsel be used. See example included at the end of this section.

A.8. Groups of Contracts. Contracts are generally divided into two groups:
- Services, construction and repair
- Revenue

A.9. Construction and Repair Contracts. A.9.1. Purchasing Department’s Authority. The Purchasing Department has the authority to engage independent contractors to perform services for the County and its offices and to employ independent contractors for construction and repairs within limits prescribed by the Government Code. To establish necessary procedures to be followed in these areas, Purchasing should be consulted as particular requirements arise. This authority has been provided in Santa Cruz County Code Chapter 2.37.

A.9.2. Scope of Purchasing Department’s Authority. Under this provision the Purchasing Agent has the duty to purchase, rent, lease or lease/purchase for the County, all materials, supplies, furnishings, equipment, facilities (maximum $35,000 per contracted item), and other personal property of whatever kind and nature for items previously budgeted by the Board. A.9.3. No Project Splitting. State law prohibits the splitting of projects into smaller projects to circumvent any or all limitations.

A.9.4. Purchase Orders. Purchase orders may also be utilized in these transactions. Currently purchase order system requires a separate workflow.

A.10. Personal Service and Public Project Agreements. A.10.1. When Board of Supervisors Must Approve. All personal service agreements and all public project agreements must be approved by the Board of Supervisors if they are greater than the thresholds indicated in Section 2.1.b and 3.0, respectively, of the Purchasing Policy Manual. A.10.2. Board Submission to Include Form ADM–29. Contracts submitted to the Board of Supervisors must be accompanied by an ADM–29. A.10.3. Authority of Purchasing Agent (and Other Board Authorized Agents?) The Purchasing Agent may approve agreements below these levels or other Board authorized agents.

A.11. Forms ADM–29 and W–9 Required. Approval of contracts, leases or any other form of agreement for contracted services or supplies, or revenue contracts, requires the use of Forms ADM–29 and W-9. These forms standardize and facilitate processing of such requests and approvals through the Auditor's Department, and gather required information for tax reporting.

A.12.1. Certain Required Provisions. The originating department must provide that each contract contain provisions for:
A.12.1.1. Independent Contractor Status. - Adequate documentation of personal service agreement with individual to determine their status as an independent contractor.

A.12.2.1. Terms of Payment. - Adequate clarity as to payment for services.
A.12.2.2. 30 Day Minimums. Contract provisions should not provide for payment in less than 30 days of receipt by the County of invoice without specific approval by Auditor-Controller-Treasurer-Tax Collector.

A.12.2.3. Escalator Clauses. - Use of escalator clauses, factors that automatically increase agreement payments annually, are generally discouraged except for rental and use type agreements.

A.12.3. Advance Payments. - Advances are allowed only under the following conditions:

A.12.3.1. 501 Organizations. A.12.3.1.a. Limited One Time Advance Permitted. Non-profit, community based organizations granted tax-exempt status under IRC Section 501 may receive a one-time cash advance, not to exceed 1/4th of the total contract amount. Each subsequent payment will be made based on actual services.
A.12.3.1.b. Board of Supervisors Approval Required. If advances are to be allowed, the Board must approve them when the contract is approved.
A.12.3.1.c. Documentation of Justification for Advance. The Department Head or designee shall determine that the program cannot be carried out without the advance prior to submitting it to the Auditor-Controller- Treasurer-Tax Collector. Evidence of such shall be retained in the department files. A.12.3.1.d. Prohibition of Use for Working Capital. The contract shall include a written assurance by the contractor that cash advances will not be used to provide working capital for non-County programs, A.12.3.1.e. and when possible such advances shall be deposited in interest bearing accounts, and the interest used to reduce program costs. In most cases a one or two month advance should be adequate.

A.12.3.2. Other Contractors. A.12.3.2.a. Analyses and Assurances. Cash advances for all other organizations shall require the analyses and assurances in (1) above, A.12.3.2.b. Performance and Fidelity Bonds. AND may require faithful performance and fidelity bonds naming the County as loss payee depending on the necessity, which will be determined and approved by both the County Administrative Office and Auditor-Controller-Treasurer Tax Collector.

A.12.4. Audit and Record Retention. - Allowance for audit and retention of records for a period of not less than 5 years or until audited whichever occurs first.

A.12.5. Remedy for Non-Compliance. - Termination and/or suspension of payments for non-compliance.

A.12.7. Insurance. - Declaration as to required insurances and posting of the necessary certificates of insurance coverage with the originating department. Insurance is usually required for:

a. General liability
b. Automobile
c. Worker's compensation
d. Fidelity bonds

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A.12.8. Contractor’s Nondiscrimination Policy. - The department will require the inclusion of the following equal opportunity clauses as a condition of all contracts in excess of $10,000:

The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, national origin, ancestry, disability, medical condition (cancer related and genetic characteristics), gender, pregnancy, marital status, sex, sexual orientation, age (over 18), veteran status or any other non-merit factor unrelated to job duties. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer, recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.

A.12.9. Contractor’s Employment Advertisements. - For all contracts in excess of $50,000 where the Contractor employs at least 15 employees, the department will require the inclusion of the following equal opportunity clauses as a condition of the contract:

The Contractor will state that they are an equal opportunity employer in all solicitations or advertisements for employees placed by or on behalf of the Contractor, and ensure that all qualified applicants will receive consideration for employment without regard to race, color, religion, national origin, ancestry, disability, medical condition (cancer related and genetic characteristics), gender, pregnancy, marital status, sex, sexual orientation, age (over 18), veteran status or any other non-merit factor unrelated to job duties.

A.13. State and Federal Nondiscrimination Requirements. All County contracts must comply with the non-discrimination requirements of both the State and Federal governments. Certain specific projects conducted under State and/or Federal oversight may have additional definitions and requirements.

A.14. Executive Order 11246. If applicable according to the contract-funding source, the Contractor will comply with all provision of Executive Order 11246, as amended, and of the rules, regulations and orders of the Secretary of Labor, which include furnishing required information and report.

A.15. Remedy for Noncompliance. In the event of the contractor's non-compliance with the non-discrimination clauses of this contract or with any of the said rules, regulations, or orders this contractor may be declared ineligible for further contracts with the County.

A.16. Entering a New Contract into the County’s Computer.

A.16.1.1. Location of Forms ADM–29 and W-9. The County’s Form ADM–29 is generated as a CDD report under mask SCZCM1000 and a copy of the Form W-9 is available on the General Services Department website.


A.16.2. Department Approval. The Department approves their contract via OneSolution workflow.

A.16.2.1. Attachments Tab. Attach all copies including the contract or a copy thereof, to the Attachments tab. A.16.2.2. County Counsel and Risk Review and Signature. The contract should be delivered to County Counsel (see section B, below) and Risk (see section C, below) for review and signature at least 48 hours prior to the deadline the County Administrative Officer has established as a cutoff for including the item on the Board of Supervisor's [sic] Agenda (See Section 103 of Title V). A.16.2.3. Clerk of the Board Approval. Contracts will be forwarded to the Clerk of the Board through the Agenda Management System, who will approve the contract in OneSolution after all approvals and documentation have been received.

A.16.2.4. Wet Ink Signature Requirement. Original contracts with wet ink signatures will also be forwarded to the Clerk of the Board. A.16.2.5. Notification of Clerk of the Board Approval. Once the Clerk of the Board approves the contract, the Originator, the Auditor, and Purchasing will be notified with a copy of the final ADM–29 report so the department will know when it can submit claims for payment under the contract.

B. FORM W-9

B.1.1. Purpose. This form is used to gather required tax information for reporting payments to Federal and State tax agencies. B.1.2. Signature Required. All applicable items must be completed, and the form must be signed. B.1.3. Storage. The Auditor-Controller-Treasurer-Tax Collector will access the W-9 form in the system contract file. B.1.1. Exception for Revenue Contracts. The W-9 is not required for revenue contracts.

B.2.1. Both Personal Name and DBA Required. Caution must be exercised on sole proprietors using fictitious names to ensure both their personal name and business name are reported correctly on the W-9. B.2.2. Consequence of Failure to Submit. Failure to submit will result in the automatic backup withholding of income taxes pursuant to IRS regulations.

C. COUNTY COUNSEL

C.1. Responsibility for Routing. Department will route original documents to County Counsel. C.2. Review and Approval. The County Counsel will review and
approve other than Standard County contracts by signature for "approval as to form." C.3. Meaning of Approval. Such approval indicates that the contract contains all of the necessary elements of a Contract and is binding on the parties. Such approval does not necessarily indicate that the Contract contains all clauses, which may be advisable, or that the language clearly expresses the intent of the parties. SUCH CONCERNS SHOULD BE RAISED BY SPECIFIC QUESTIONS TO COUNTY COUNSEL. C.4. Consequence of Late Submission. Failure to submit the original contract for review at least 48 hours prior to the deadline for submitting agenda items to the County Administrative Office may result in a deferral of the item to the next agenda.

D. RISK MANAGER

D.1. Timing of Delivery. Following County Counsel review of documents, contracts shall be delivered to Risk Management D.1.2. Meaning of Approval by Risk Management, to review and ensure that the County is adequately protected against liability for the potential negligence of the contractor while under contract with the County.

D.2. Departures from Standard Insurance Requirements. In the case of independent contractor agreements, the Risk Manager must approve departures from the standard insurance requirements.

E. AUDITOR-CONTROLLER-TREASURER-TAX COLLECTOR

E.1. Controller Review. Following approval from Risk Management the Auditor-Controller-Treasurer-Tax Collector shall review the documents, E.1.2. Exceptions to Controller Review, except for the Human Services Department, Health Services Agency, and Department of Public Works, contracts will be routed in the system to the Auditor-Controller-Treasurer-Tax Collector. E.1.3. Standard for Approval. The Auditor-Controller- Treasurer-Tax Collector will review and approve the Following:

E.1.3.1. Separate Contract Number. that all contracts have been assigned a separate contract number, including revenue contracts. OneSolution will generate the next available contract number.

E.1.3.2. Sufficient Appropriations. that appropriations are available and have been or will be encumbered for contracts. E.1.4. Procedure if Appropriations Are Not Sufficient. If sufficient appropriations are available, funds will be encumbered. If appropriations are NOT sufficient, and an appropriate AUD-74 or AUD-60 is NOT included to correct the insufficiency, THE ADM–29 WILL NOT BE PROCESSED BY THE AUDITOR-CONTROLLER-TREASURER-TAX COLLECTOR, and the entire package will be returned to the originating department for correction. E.1.5. Mandatory Use of OneSolution. ALL DEPARTMENTS MUST USE OneSolution TO ASSURE THAT SUFFICIENT FUNDING IS AVAILABLE BEFORE SUBMITTING ADM–29's OR AUD-74's.

E.2. Disclaimer of Controller Responsibility. The originating department is responsible for ensuring that E.2.1. all required standard and special provisions are included in the agreement and that E.2.2. payment terms and conditions are clearly stated and E.2.3. the proper amount and timing of payments under the contract can be computed.
F. COUNTY ADMINISTRATIVE OFFICE

F.1. Certification of Clear Expression of Intent. The signature lines on the Contract Cover memo and the SCZM1000 Report (formerly ADM–29) that goes to the Board of Supervisors certifies that the subject agreement clearly expresses the intent of the parties.

F.2. Use of Agenda Management System. All pertinent documents will be forwarded to the Clerk of the Board through the Agenda Management System.

F.3.1. CAO Analyst Review. After department receives documents back from Auditor-Controller-Treasurer-Tax Collector, paper documents with Board memo are delivered to the County Administrative Office for review by CAO Analyst. Once documents are received, the CAO analyst reviews online and approves via workflow. F.3.2. CAO Approval. As appropriate, the CAO or CAO’s designee reviews and approves through the Agenda Management System workflow. F.3.2. Routing After CAO Approval. Documents are then routed to the Clerk of The Board through the Agenda Management System workflow.

G. CLERK OF THE BOARD

G.1.1. Clerk Agendizes Contract. Clerk of the board reviews documents, and contracts requiring board approval are placed on board agenda through the Agenda Management System. G.1.2. Clerk Holds Original Signatures. Paper documents requiring wet ink signature are maintained on file with the Clerk of The Board.

G.2. Department Head Signature and Routing. Once approved, department gets any paper documents from the Clerk of the Board for Department Head signature. Department returns original documents to Clerk [sic] of the Board for Department Head signature.

G.3. Clerk Reviews Official Record. Clerk of the Board reviews contract online, enters BOS approval date and approves via workflow. Clerk of the board then prints Contract Workflow report - SCZM1000 Report (formerly ADM–29) to include as part of the official record.

H. AFTER BOARD APPROVAL

H.1. Notification of Board Approval. System notifies contract originator, Purchasing and Auditor-Controller-Treasurer-Tax Collector via email that the contract has been approved and is ready to push to PO in the system. Purchasing pushes contract to PO in the system in order to encumber the funds.

H.2. Departmental Responsibilities. Each department is responsible for preparing the agreement and administering it after Board approval, which includes:

   H.2.1. Executing the Agreement
   H.2.2. Providing Clerk of the Board with original signatures on Agreements for distribution.
H.2.3. Obtain and maintain Certificates of Insurance and oversee compliance of terms of the agreement.

H.2.4. Recertification or Renegotiation. All contracts must be reviewed for recertification or renegotiation not less than every four (4) years. Bringing the contract back to the Board with updated provisions would typically do this.

I. OTHER CONTRACT ISSUES

I.1. Multi-year Budget Adjustments. Multi Year Grant Agreements should be prorated and budgeted in the appropriate fiscal year. At fiscal year end, the Board authorizes the Auditor-Controller-Treasurer-Tax Collector and County Administrative Officer to make necessary budget adjustments to account for the multi-year nature of the agreement and provide for year by year budget requirements. Departments must request all re budgets.

I.2.1. Changes to Encumbrances. Encumbrance Changes to contracts may be made when approved by the County Administrative Office where the original terms of an agreement are unaffected. I.2.2. Categories of Continuing Contracts. Continuing Contracts comprise two categories of agreements:

I.2.2.1. Unexpired Contracts. Agreements which are multi-year or continuous whose ORIGINAL terms extend from the old fiscal year into the new fiscal year; and

I.2.2.2. Replacement Contracts. Agreements which terminate on June 30 of the old fiscal year, but which will be re-established by a new agreement in the new fiscal year.

I.3.1. Continuing Agreements List (CAL). The procedure for obtaining Board approval for Continuing Contracts is generally the Continuing Contracts List. The Continuing Contracts List is considered and acted on by the Board of Supervisors during final budget hearings each June, and once the Board approves the list, it becomes the legal authority to accept goods and services, and make payments on those agreements, which are included on the list. I.3.2. Consequence of Omitting a Contract from the CAL. Omission of an agreement from the Continuing Contracts List considered during budget hearings will result in delayed or denied contract payments because there is no legal authority to pay on that contract. Agreements which are omitted from the list which were approved by the Board will need to be taken to the Board for approval in the new fiscal year.

I.4. [Meaning unclear.] When a contract is extended from one fiscal year to the next and approved on the continuing agreements list, monthly payments on these agreements are limited to two months of payments equal to the lesser of: two-twelfths of the prior year amount, or two-twelfths of the new year amount. Only two payments can be made until necessary approvals are obtained.
I.5. Sections of the CAL. The Continuing Contracts List, which is presented to the Board for consideration during budget hearings, includes four sections. Agreements are grouped into the sections depending on the nature, the dollar amount, and the terms of the agreement. Although ALL continuing agreements must be included on the Continuing Contracts List, different types of agreements will require different actions AFTER the list is approved by the Board, as described below.

I.5.1. Unchanged Agreements. SECTION I: Contracts included in Section I of the Continuing Contracts List are those agreements which, BY THEIR ORIGINAL TERMS are multi-year or continuous, and require no changes from the original terms. These contracts will not return to the Board for any future action, because the original terms and conditions are considered ratified by the Board at this time. Widget I are a type of Section I agreement that are based on a rate or unit of service. Any contract whose terms and conditions contain built-in changes such as cost-of-living escalators or periodic rate changes are considered to be No-Change agreements because the Board has already approved these escalators when they considered the original contract terms. Agreements with built-in escalators or modifications DO NOT need to return to the Board to implement the new fiscal year agreement.

I.5.1.1. Unchanged Contracts with Automatic Increases. For Section I contracts including Widget I contracts with escalators or rate changes that require increases in encumbrances above the prior year amount, a Contract Workflow Report SCZM1000 (formerly ADM–29) and brief explanatory memo is required to be submitted to the CAO for approval through OneSolution. The CAO will review and, upon approval, forward documents to the Auditor's Office for processing.

I.5.2. Replacement Contracts Increasing Less Than 10%. SECTION II: Agreements in Section II of the List are those, which expire on June 30 of the old fiscal year, but which will be renewed for the new year, include NO program changes and any contract payment increases do not exceed 10% of the expenditures incurred in the old year. Widget II agreements are a type of Section II that are based on a rate or unit of service.

I.5.2.1. [Meaning unclear.] Section II agreements including Widget II agreements are approved by the Board for the new year, pending execution and approval of the new agreement or amendment. Following approval of the Continuing Contracts List during budget hearings, the new agreements or amendments will be presented to the CAO for review and approval.

I.5.3. Other Purchase Contracts. SECTION III: Section III of the Continuing Contracts List will include all contracts, which will incorporate changes in scope or program activities in the new year, and all contracts, which are not eligible to be in the Section I, or II above. Widget III agreements are a type of Section III that are based on a rate or unit of services. All Section III contracts must be submitted as individual items on
the Board's agenda during the new year, as approval of the Continuing Contracts List constitutes only temporary authority to spend until the new contract is executed.

1.5.4. Revenue Agreements. SECTION IV: Revenue agreements, such as grant awards and State financing agreements, must be approved by the Board each year, and are identified in this section of the Continuing Contracts List.

J. CONTRACTS OUT OF SPECIAL FUND BY SHERIFF AND DISTRICT ATTORNEY

J.1. District Attorney and Sheriff Special Fund Independent Contractors

J.1.1. Annual List of Payees and Amounts. Whenever these offices hire an independent contractor and pay for those services out-of-the-special fund, they must submit to the Auditor-Controller, at least annually on or before January 5th, a listing of the individual contractor paid and the total paid to each for the calendar year. J.1.2. W-9s. In addition, they must secure and submit to the Auditor-Controller a completed W-9 with required tax-payer information.

K. FINAL REPORTS

K-1. Studies and Evaluations. Departments, which contract for a study or evaluation, which results in a final report, shall provide a copy of the final report to the Board of Supervisors.
Appendix 5: Example of a Contract Template

Contract No.____________

INDEPENDENT CONTRACTOR AGREEMENT
(STANDARD)

This Contract, which is effective on the date it is fully executed, is between the COUNTY OF SANTA CRUZ, hereinafter called COUNTY, and (enter contractor name), hereinafter called CONTRACTOR. The parties agree as follows:

1. DUTIES. CONTRACTOR agrees to exercise special skill to accomplish the following results: (enter scope of work) for the County of Santa Cruz (enter department name) Department (hereinafter “the project”).

2. COMPENSATION. In consideration for CONTRACTOR accomplishing said result, COUNTY agrees to pay CONTRACTOR as follows: Payment not to exceed $(enter amount of contract), processed for payment in full after completion of the project, receipt of invoice, and approval of project manager [OR] after receipt and project manager approval of monthly invoices based upon the amount of actual progress achieved during the preceding month.

3. TERM. The term of this Contract shall be: (first date of contract) through (last date of contract). If this Contract is placed on the County’s Continuing Agreement List before the Contract term expires, the parties agree to extend the terms and conditions of the Contract as set forth herein, and as reflected in any executed amendment hereto, until the Contract is thereafter terminated.

4. EARLY TERMINATION. Either party hereto may terminate this Contract at any time by giving thirty (30) days’ written notice to the other party.

5. INDEMNIFICATION FOR DAMAGES, TAXES AND CONTRIBUTIONS. To the fullest extent permitted by applicable law, CONTRACTOR shall exonerate, indemnify, defend, and hold harmless COUNTY (which for the purpose of paragraphs 5 and 6 shall include, without limitation, its officers, agents, employees and volunteers) from and against:

A. Any and all claims, demands, losses, damages, defense costs, or liability of any kind or nature which COUNTY may sustain or incur or which may be imposed upon it as a result of, arising out of, or in any manner connected with the CONTRACTOR’S performance under the terms of this Contract, excepting any liability arising out of the sole negligence of the COUNTY. Such indemnification includes any damage to the person(s), or property(ies) of CONTRACTOR and third persons.

B. Any and all Federal, State, and Local taxes, charges, fees, or contributions required to be paid with respect to CONTRACTOR and CONTRACTOR’S officers, employees and agents engaged in the performance of this Contract (including, without limitation, unemployment insurance, social security and payroll tax withholding).
6. **INSURANCE.** CONTRACTOR, at its sole cost and expense, for the full term of this Contract (and any extensions thereof), shall obtain and maintain, at minimum, compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects COUNTY and any insurance or self-insurance maintained by COUNTY shall be considered in excess of CONTRACTOR’S insurance coverage and shall not contribute to it. If CONTRACTOR normally carries insurance in an amount greater than the minimum amount required by the COUNTY for this Contract, that greater amount shall become the minimum required amount of insurance for purposes of this Contract. Therefore, CONTRACTOR hereby acknowledges and agrees that any and all insurances carried by it shall be deemed liability coverage for any and all actions it performs in connection with this Contract. Insurance is to be obtained from insurers reasonably acceptable to the COUNTY.

If CONTRACTOR utilizes one or more subcontractors in the performance of this Contract, CONTRACTOR shall obtain and maintain Contractor’s Protective Liability insurance as to each subcontractor or otherwise provide evidence of insurance coverage from each subcontractor equivalent to that required of CONTRACTOR in this Contract, unless CONTRACTOR and COUNTY both initial here ___ / ___.

**Types of Insurance and Minimum Limits**

(1) Workers’ Compensation Insurance in the minimum statutorily required coverage amounts. This insurance coverage shall be required unless the CONTRACTOR has no employees and certifies to this fact by initialing here ______.

(2) Automobile Liability Insurance for each of CONTRACTOR’S vehicles used in the performance of this Contract, including owned, non-owned (e.g. owned by CONTRACTOR’S employees), leased or hired vehicles, in the minimum amount of $500,000 combined single limit per occurrence for bodily injury and property damage. This insurance coverage is required unless the CONTRACTOR does not drive a vehicle in conjunction with any part of the performance of this Contract and CONTRACTOR and COUNTY both certify to this fact by initialing here _____ / ____.

(3) Comprehensive or Commercial General Liability Insurance coverage at least as broad as the most recent ISO Form CG 00 01 with a minimum limit of $1,000,000 per occurrence, and $2,000,000 in the aggregate, including coverage for: (a) products and completed operations, (b) bodily and personal injury, (c) broad form property damage, (d) contractual liability, and (e) cross-liability.

(4) Professional Liability Insurance in the minimum amount of $________ combined single limit, if, and only if, this Subparagraph is initialed by CONTRACTOR and COUNTY ___ / ___.

**B. Other Insurance Provisions**

(1) If any insurance coverage required in this Contract is provided on a “Claims Made” rather than “Occurrence” form, CONTRACTOR agrees that the retroactive date thereof shall be no later than the date first written above (in the first paragraph on page 1), and that it shall maintain the required coverage for a period of three (3) years after the expiration of this Contract (hereinafter “post Contract coverage”) and any extensions thereof. CONTRACTOR may maintain the required post Contract coverage by renewal or purchase of prior acts or tail coverage. This provision is contingent
upon post Contract coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Contract. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual policy premium during the term of this Contract in order to purchase prior acts or tail coverage for post Contract coverage shall be deemed to be reasonable.

(2) All policies of Comprehensive or Commercial General Liability Insurance shall be endorsed to cover the County of Santa Cruz, its officials, employees, agents and volunteers as additional insureds with respect to liability arising out of the work or operations and activities performed by or on behalf of CONTRACTOR, including materials, parts or equipment furnished in connection with such work or operations. Endorsements shall be at least as broad as ISO Form CG 20 10 11 85, or both CG 20 10 10 01 and CG 20 37 10 01, covering both ongoing operations and products and completed operations.

(3) All required policies shall be endorsed to contain the following clause:

“This insurance shall not be canceled until after thirty (30) days’ prior written notice (10 days for nonpayment of premium) has been given to:

Santa Cruz County
[Enter Department Name]
Attn: [Enter Department Contact]
701 Ocean Street, [Enter Room number]
Santa Cruz, CA 95060

Should CONTRACTOR fail to obtain such an endorsement to any policy required hereunder, CONTRACTOR shall be responsible to provide at least thirty (30) days’ notice (10 days for nonpayment of premium) of cancellation of such policy to the COUNTY as a material term of this Contract.

(4) CONTRACTOR agrees to provide its insurance broker(s) with a full copy of these insurance provisions and provide COUNTY on or before the effective date of this Contract with Certificates of Insurance and endorsements for all required coverages. However, failure to obtain the required documents prior to the work beginning shall not waive the CONTRACTOR’s obligation to provide them. All Certificates of Insurance and endorsements shall be delivered or sent to:

Santa Cruz County
[Enter Department Name]
Attn: [Enter Department Contact]
701 Ocean Street, [Enter Room number]
Santa Cruz, CA 95060

(5) CONTRACTOR hereby grants to COUNTY a waiver of any right of subrogation which any insurer of said CONTRACTOR may acquire against the COUNTY by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the COUNTY has received a waiver of subrogation endorsement from the insurer.
7. **EQUAL EMPLOYMENT OPPORTUNITY.** During and in relation to the performance of this Contract, CONTRACTOR agrees as follows:

   A. The CONTRACTOR shall not discriminate against any employee or applicant for employment because of race, color, creed, religion, national origin, ancestry, physical or mental disability, medical condition (including cancer-related and genetic characteristics), marital status, sexual orientation, age (over 18), veteran status, gender, pregnancy, or any other non-merit factor unrelated to job duties. Such action shall include, but not be limited to, the following: recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, selection for training (including apprenticeship), employment, upgrading, demotion, or transfer. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notice setting forth the provisions of this non-discrimination clause.

   B. If this Contract provides compensation in excess of $50,000 to CONTRACTOR and if CONTRACTOR employs fifteen (15) or more employees, the following requirements shall apply:

      (1) The CONTRACTOR shall, in all solicitations or advertisements for employees placed by or on behalf of the CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to race, color, creed, religion, national origin, ancestry, physical or mental disability, medical condition (including cancer-related and genetic characteristics), marital status, sexual orientation, age (over 18), veteran status, gender, pregnancy, or any other non-merit factor unrelated to job duties. Such action shall include, but not be limited to, the following: recruitment; advertising, layoff or termination, rates of pay or other forms of compensation, selection for training (including apprenticeship), employment, upgrading, demotion, or transfer. In addition, the CONTRACTOR shall make a good faith effort to consider Minority/Women/Disabled Owned Business Enterprises in CONTRACTOR’S solicitation of goods and services. Definitions for Minority/Women/Disabled Owned Business Enterprises are available from the COUNTY General Services Purchasing Division.

      (2) In the event of the CONTRACTOR’S non-compliance with the non-discrimination clauses of this Contract or with any of the said rules, regulations, or orders said CONTRACTOR may be declared ineligible for further contracts with the COUNTY.

      (3) The CONTRACTOR shall cause the foregoing provisions of subparagraphs 7B(1) and 7B(2) to be inserted in all subcontracts for any work covered under this Contract by a subcontractor compensated more than $50,000 and employing more than fifteen (15) employees, provided that the foregoing provisions shall not apply to contracts or subcontracts for standard commercial supplies or raw materials.

8. **INDEPENDENT CONTRACTOR STATUS.** CONTRACTOR and COUNTY have reviewed and considered the principal test and secondary factors below and agree that CONTRACTOR is an independent contractor and not an employee of COUNTY. CONTRACTOR is responsible for all insurance (workers’ compensation, unemployment, etc.) and all payroll related taxes. CONTRACTOR is not entitled to any employee benefits. COUNTY agrees that CONTRACTOR shall have the right to control the manner and means of accomplishing the result contracted for herein.

   **PRINCIPAL TEST:** The CONTRACTOR rather than COUNTY has the right to control the manner and means of accomplishing the result contracted for.
SECONDARY FACTORS:  (a) The extent of control which, by agreement, COUNTY may exercise over the details of the work is slight rather than substantial; (b) CONTRACTOR is engaged in a distinct occupation or business; (c) In the locality, the work to be done by CONTRACTOR is usually done by a specialist without supervision, rather than under the direction of an employer; (d) The skill required in the particular occupation is substantial rather than slight; (e) The CONTRACTOR rather than the COUNTY supplies the instrumentalities, tools and work place; (f) The length of time for which CONTRACTOR is engaged is of limited duration rather than indefinite; (g) The method of payment of CONTRACTOR is by the job rather than by the time; (h) The work is part of a special or permissive activity, program, or project, rather than part of the regular business of COUNTY; (i) CONTRACTOR and COUNTY believe they are creating an independent contractor relationship rather than an employer-employee relationship; and (j) The COUNTY conducts public business.

It is recognized that it is not necessary that all secondary factors support creation of an independent contractor relationship, but rather that overall there are significant secondary factors that indicate that CONTRACTOR is an independent contractor.

By their signatures on this Contract, each of the undersigned certifies that it is his or her considered judgment that the CONTRACTOR engaged under this Contract is in fact an independent contractor.

9. NONASSIGNMENT. CONTRACTOR shall not assign the Contract without the prior written consent of the COUNTY.

10. ACKNOWLEDGMENT. CONTRACTOR shall acknowledge in all reports and literature that the Santa Cruz County Board of Supervisors has provided funding to the CONTRACTOR.

11. RETENTION AND AUDIT OF RECORDS. CONTRACTOR shall retain records pertinent to this Contract for a period of not less than five (5) years after final payment under this Contract or until a final audit report is accepted by COUNTY, whichever occurs first. CONTRACTOR hereby agrees to be subject to the examination and audit by the Santa Cruz County Auditor-Controller-Treasurer-Tax Collector, the State Auditor of the State of California, or the designee of either for a period of five (5) years after final payment under this Contract.

12. PRESENTATION OF CLAIMS. Presentation and processing of any or all claims arising out of or related to this Contract shall be made in accordance with the provisions contained in Chapter 1.05 of the Santa Cruz County Code, which by this reference is incorporated herein.

13. ATTACHMENTS. Should a conflict arise between the language in the body of this Contract and any attachment to this Contract, the language in the body of this Contract controls. This Contract includes the following attachments:

(enter attachments here)

14. LIVING WAGE. This Contract is covered under Living Wage provisions if this section is initialed by COUNTY____________.

If Item # 14 above is initialed by COUNTY, then this Contract is subject to the provisions of Santa Cruz County Code Chapter 2.122, which requires payment of a living wage to covered employees.
Non-compliance during the term of the Contract with these Living Wage provisions will be considered a material breach, and may result in termination of the Contract and/or pursuit of other legal or administrative remedies.

CONTRACTOR agrees to comply with Santa Cruz County Code section 2.122.140, if applicable.

15. **NON-BINDING UNTIL APPROVED.** Regardless of whether this Contract has been signed by all parties, if the total compensation identified in Paragraph 2 of this Contract is greater than $100,000, this Contract is not binding on any party until the Contract has been approved by the Santa Cruz County Board of Supervisors.

16. **MISCELLANEOUS.** This written Contract, along with any attachments, is the full and complete integration of the parties’ agreement forming the basis for this Contract. The parties agree that this written Contract supersedes any previous written or oral agreements between the parties, and any modifications to this Contract must be made in a written document signed by all parties. The unenforceability, invalidity or illegality of any provision(s) of this Contract shall not render the other provisions unenforceable, invalid or illegal. Waiver by any party of any portion of this Contract shall not constitute a waiver of any other portion thereof. Any arbitration, mediation, or litigation arising out of this Contract shall occur only in the County of Santa Cruz, notwithstanding the fact that one of the contracting parties may reside outside of the County of Santa Cruz. This Contract shall be governed by, and interpreted in accordance with, California law.
INDEPENDENT CONTRACTOR AGREEMENT
(STANDARD)

IN WITNESS WHEREOF, the parties hereto have set their hands the day and year first above written.

2.  **(ENTER CONTRACTOR NAME)**

   By: ______________________________
   SIGNED
   ______________________________
   PRINTED

   Company Name: _________________________
   Address: _______________________________
   ______________________________________
   Telephone: _____________________________
   Fax: _________________________________
   Email: ________________________________

3.  **APPROVED AS TO INSURANCE:**

4.  **COUNTY OF SANTA CRUZ**

   By: ______________________________
   SIGNED
   ______________________________
   PRINTED

   Risk Management
   _________________________
   Office of the County Counsel

DISTRIBUTION:
● [Enter Initiating Department Name]
● Auditor-Controller-Treasurer-Tax Collector
● Risk Management
● Contractor

[Return to text.] [Return to text.]
At this time the County has completed the new Watsonville Court and provided staffing and long term lease space for the District Attorney's Office including phone and computer services. This supplemental budget recommendation provides for the last piece in extending the full range of services associated with the opening of the new Watsonville Courts - the opening of a branch office of the Public Defenders in Watsonville.

In summary, this supplemental provides funds for:

1. a long term lease of office space in a building in close proximity to the Watsonville Court; and

2. a restructuring of the existing agreement with the main public defender to provide for the operation of the new Watsonville office by (a) reducing the cost of living adjustment in the existing agreement; and (b) using the resulting savings to convert an existing attorney position to a supervising attorney and providing for reception and clerical support services for the new office as well as phone and computer services.

The supplemental also recommends an extension of the existing contract for the main public defender on terms favorable to the County. This extension avoids the cost of converting the existing contract service to a public office for several years.

**Lease**

The recommended supplemental provides for a ten year lease of office space at 315 Main Street. The budget amount is based on two leases totaling 3,320 square feet — 2030 square feet for the main public defender (Suite 203) and 1290 square feet for conflicts public defenders (Suites 204 and 205). The leases are between the County and the lessor (Romo Properties, LLC) and was negotiated by the Real Property Division of the County's Department of Public Works.

The County is the lessee because the ten year term of the lease exceeds the term of the agreements with the law firms that provide public defender services. The proposed space has been inspected and approved by the main public defender firm.
The financial terms of the recommended leases are summarized below. The lease will be presented for [sic] approval on the Board of Supervisors' agenda of June 24, 2008.

-- Duration: Ten years
-- Cost per square foot: $1.50 per square foot per month for the first two years for suite 203 and $1.00 per square foot per month for suites 204 and 205
-- Increase 3.5% per year commencing in year three of the lease
-- Janitorial/Utilities: estimated at $.25 per square foot per month

The recommended budget amount of $80,734 for 2008-09 is based on twelve lease payments plus the last month lease payment amount and twelve monthly payments for janitorial and utility costs and an allowance of $10,000 to pay for incidental and equipment costs associated with moving the main public defender into the new space.

[Return to text.]
10. INSURANCE

(A) The CONTRACTOR agrees to take out and maintain professional errors and omissions insurance during the term of this agreement to protect against loss suffered or alleged to be suffered by any person or persons whenever resulting directly or indirectly from any act or activities of the CONTRACTOR or any attorney acting for CONTRACTOR or under CONTRACTOR's control or direction. Such insurance shall be in the amount of not less than $1,000,000. CONTRACTOR shall submit a certificate of such insurance to the County Auditor-Controller.

(B) The CONTRACTOR is to take out and maintain a general office liability policy during the term of this agreement to protect against loss. Such insurance shall be in the amount of not less than $1,000,000.

(C) Notwithstanding any other provision of this agreement the COUNTY shall be responsible for the actual cost of professional errors and omissions insurance ($25,000 Deductible) and CONTRACTOR shall be responsible for the deductible; and COUNTY shall be responsible for the actual cost of CONTRACTOR'S Employee Insurance Program above a base amount of $73,154, provided that the average cost per employee associated with CONTRACTOR'S Insurance program do not exceed the average cost per employee of the program available to District Attorney's Office as measured by budgeted costs and employee count for the Criminal Prosecution Budget Index. The intent of this provision is to minimize the CONTRACTOR'S risk for large cost increases for insurance, provide the contractor with flexibility in their employee insurance program and provide the County with cap on contractor costs. The payment of actual insurance costs shall be in accordance with the Schedule in Exhibit A of this agreement.
Appendix 8:  
Reconciliation of Figure 18 to Figure 17  
[Return to text.]

<table>
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<th>Description</th>
<th>Amount</th>
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<tbody>
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<td>Lawrence Biggam, main contractor</td>
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<tr>
<td>19C0147A 18–19 Main Public Defender Services (annual fee)</td>
<td>7,042,938.00</td>
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<tr>
<td>19C0147B 18–19 Main Public Defender, Clean Slate/Prop 47 (subsidy)</td>
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<td>19C0147C 18–19 Main Public Defender, Liability Insurance (malpractice subsidy)</td>
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<td>19C0147D 18–19 Main Public Defender, Health Insurance (subsidy)</td>
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<td>19C36991 18–19 Lease, Suite 203 (Watsonville office space)</td>
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<td>5/7 budgeted Watsonville janitorial</td>
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<tr>
<td>5/7 budgeted Watsonville utilities</td>
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<tr>
<td>SUBTOTAL</td>
<td>7,866,932.55</td>
</tr>
</tbody>
</table>

| Page & Dudley, conflicts contractor                              |             |
| 19C0616 18–19 Main Conflicts Public Defender Services (annual fee) | 1,166,540.22|
| Rounding                                                        | -0.22       |
| SUBTOTAL                                                        | 1,166,540.00|

| Wallraff & Associates, conflicts contractor                      |             |
| 19C0023 18–19 Main Conflicts Public Defender Services (annual fee) | 1,166,540.22|
| Rounding                                                        | -0.22       |
| SUBTOTAL                                                        | 1,166,540.00|

| Fourth-party Criminal Defense Conflicts Program / Costs approval |             |
| 19C0097A CDCP Attorneys                                         | 240,000.00  |
| County Counsel                                                 | 206,000.00  |
| Unspecified extra                                              | 141,000.00  |
| Rounding                                                        | 373.89      |
| SUBTOTAL                                                        | 587,373.59  |

| Case-Specific Costs (all cases)                                 |             |
| Parking fees                                                    | 3,800       |
| Duplicating services                                            | 1,100       |
| Discovery services                                              | 75,000      |
| 19C0097B CDCP Special                                           | 372,445.00  |
| Unspecified extra                                               | 377,000.00  |
| Rounding                                                        | 555.00      |
| SUBTOTAL                                                        | 829,900.00  |

| Additional attorney fees in special circumstances cases          |             |
| 19C0360B PD Special Circumstance Expert Services                | 150,000.00  |
| 19C0360A PD Special Expert Services                            | 300,000.00  |
| SUBTOTAL                                                        | 450,000.00  |

| Conflicts contractors’ use of County Watsonville office space    |             |
| 19C37001 18–19 Lease, Suite 204/205                             | 20,939.90   |
| 2/7 budgeted Watsonville janitorial                             | 863.03      |
| 2/7 budgeted Watsonville utilities                              | 1,232.05    |
| Rounding                                                        | 341.58      |
| SUBTOTAL                                                        | 23,376.56   |
| TOTAL                                                           | 12,090,663.00|

| Budgeted Watsonville janitorial                                 | 2,900       |
| Budgeted Watsonville utilities                                  | 4,140       |
| Ratio of Suite 203 rent to total rent                           | 5/7         |
| Ratio of Suite 204/205 rent to total rent                       | 2/7         |
Appendix 9

The Negotiation and Renegotiation of the Conflicts’ Firms Combined Annual Fee: Contracts dated 1994–2018; Fiscal Years FY1995–FY2022

Source: Public defense contracts.
Appendix 10

The Negotiation and Renegotiation of the Conflicts Firms’ Combined Annual Fee: Contracts dated 1988–2012; Fiscal Years FY1989–FY2018

Sources: Public defense contracts; County Controller records; California Division of Industrial Relations.
Board of Supervisors  
County of Santa Cruz  
701 Ocean Street  
Santa Cruz, California

Re: Public Defender Contract

Honorable Chairperson and Members of the Board:

This is in response to the Board's referral of a letter from the law firm of Biggam, Christensen & Minsloff requesting approval by the Board of Supervisors for that office to handle out-of-county criminal cases.

An Attorney General's opinion in 58 Ops. Atty. Gen 725 (1975) concludes that when a county contracts with private attorneys to provide public defender services the contract specifies what, if any, restrictions apply to the handling of other cases by such attorneys, and that the general restrictions of the Government Code (such as that contained in Government Code §27707.1 restricting the handling of out-of-county criminal cases) do not apply to such public defender contracts. Accordingly, the contract the county has with the attorneys providing public defender services is the only limitation on such attorneys handling other types of cases. The current contract with Attorney Lawrence Biggam provides that the "contractor shall not handle privately retained criminal defense while this agreement is in effect". Accordingly, if the Board of Supervisors is in agreement with the request of Lawrence Biggam regarding out-of-county criminal practice, this paragraph of the contract should be amended to limit the prohibition to privately retained criminal defense within the County of Santa Cruz.

Very truly yours,

CLAIR A. CARLSON, County Counsel

By Dwight L. Herr
Chief Deputy County Counsel